

# *Fiscal Survey of the States*

*March 1987*

**National Association of State Budget Officers  
National Governors' Association**

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# Fiscal Survey of the States

## March 1987

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## EXECUTIVE SUMMARY

The fiscal health of the states continues to deteriorate in the face of reduced revenues and slow economic growth and the upcoming year does not promise much hope for improvement. The anemic national economy has taken its toll on states -- forcing an unusually high number of states to cut budgets and propose major tax increases. Moreover, ending balances are precariously small, offering virtually no protection from adverse economic conditions. In fact, governors in thirty-nine states have placed budget and tax issues as their top priority in 1987 legislative sessions.

The regional economic schism, reported previously, still continues. New England and Mid-Atlantic states are enjoying the fruits of a strong economy. However, states in the Southwest and Rocky Mountain regions are still plagued with the fallout from the near-collapse of the oil industry. And farm states continue to cope with a weak agricultural sector.

Major findings of this survey include:

- Twenty-three states were forced to cut fiscal 1987 budgets after the budget was enacted into law to avert a pending deficit. This amount of budget slashing is rare during non-recession years.
- After several comparatively quiet years on the state tax front, 1987 will qualify as a landmark year for state tax changes. Twenty-eight states are proposing in this legislative session to raise taxes significantly. Currently, there are seventeen states considering a personal income tax increase, thirteen states raising sales taxes, sixteen state hiking motor fuel taxes, while nine states are looking at cigarette excise tax increases.
- The past several months, there has been much discussion about how states will respond to federal tax changes and the resulting state revenue "windfall." Based on governors proposed recommendations, over 80 percent of the windfall, or \$4.5 billion of the total \$5.6 billion, will be returned to the taxpayers.
- Expenditure growth for fiscal 1988 is the smallest increase since the recession. Governors have proposed to increase spending by 3.9 percent -- but when inflation is taken into account -- there is no real growth in next year's budgets.
- Fiscal 1987 year-end balances are projected to be a dangerously low \$1.6 billion, which totals only 0.8% of expenditures. This is the smallest amount since

NGA/NASBO began collecting and publishing survey data. However, two states -- Alaska and Texas -- are distorting the picture because both have large pending deficits. However, even if these deficit figures are ignored, balances remain small. Fiscal 1988 is projected to increase marginally to \$3.4 billion or 1.5 percent of expenditures.

- Thirty-two states now have established budget stabilization funds. Although they are widely endorsed by states, few states have been financially able to place sufficient dollars into these funds. For Fiscal 1987, budget stabilization funds contain \$2.0 billion, which equals only 0.9 percent of expenditures. In Fiscal 1988, the funds will be \$2.2 billion or 1 percent of expenditures.

## I. STATE EXPENDITURE TRENDS

***Annual Expenditure Growth Rate.*** After several years of relatively high growth resulting from post-recession budget rebuilding, state expenditure growth is coming to an abrupt halt. Governor's proposals for fiscal 1988 indicate that state spending will rise only 3.9 percent from the previous year, the smallest increase since fiscal 1983, a recession year. In real terms (adjusted for inflation), this means that state budgets will not see any growth in the next fiscal year.

Recent figures indicate a clear trend in reduced state spending. The nominal budget growth rate for fiscal 1986 was 8.9 percent. The fiscal 1987 rate is 5.8 percent. When adjusted for inflation, these figures are 3.7 percent for fiscal 1986, and 1.9 percent for fiscal 1987.

This slowdown in state spending closely mirrors the fiscal situation of the national economy. In fiscal 1987, real federal expenditures are projected to rise only 1.6 percent and if the President's fiscal 1988 budget is adopted, real budget growth will actually decline by 2.2 percent. Many feel it is unlikely that Congress will adopt this budget recommendation, and it appears just as unlikely that Congress will meet the Gramm-Rudman-Hollings budget target for this year. Over the last ten years, real state spending has increased on average by only 1.3 percent, while federal spending has risen by 2.7 percent -- more than twice the rate of states. Table 1 illustrates the annual growth changes for both levels of government.

As helpful as national averages are in summarizing state fiscal conditions, it is important to remember that there is always a wide range of differences among states. For example, in fiscal 1988, there are nine states where spending in nominal dollars will be less than the prior year if legislatures adopt the governors' recommended budget. Alaska, for instance, could have a dramatic nominal spending drop of 21 percent that would come immediately after a fiscal 1986 decrease of 15 percent. Texas could experience a spending decline of 27 percent, and Wyoming, a spending cut of 24 percent. In addition, California -- the state with the largest general fund -- is reporting a slight spending increase of only 1.2 percent, which significantly skews national figures.

Fourteen states plan on fiscal 1988 spending increases ranging from 0 to 5 percent, and five states could end up with increases of over 10 percent. Table 2 provides additional expenditure growth information.

Most importantly, in real terms, nineteen states could actually decrease spending levels. Most of these states lie west of the Mississippi. States with higher spending



**Table 1**  
**COMPARISON OF STATE AND FEDERAL NOMINAL AND REAL**  
**ANNUAL BUDGET INCREASES, FISCAL 1979-1988**

| <i>Fiscal Year</i> | <i>State</i>            |                      | <i>Federal</i>          |                      |
|--------------------|-------------------------|----------------------|-------------------------|----------------------|
|                    | <i>Nominal Increase</i> | <i>Real Increase</i> | <i>Nominal Increase</i> | <i>Real Increase</i> |
| 1988               | 3.9%est.                | 0.0%est.             | 0.9%est.                | -2.2%est.            |
| 1987               | 5.8 est.                | 1.9 est.             | 2.6 est.                | 1.6 est.             |
| 1986               | 8.9                     | 3.7                  | 4.6                     | 2.5                  |
| 1985               | 10.2                    | 4.6                  | 11.1                    | 7.5                  |
| 1984               | 8.0                     | 3.3                  | 5.3                     | 2.3                  |
| 1983               | -0.7                    | -6.3                 | 8.4                     | 4.7                  |
| 1982               | 6.4                     | -1.1                 | 10.0                    | 1.5                  |
| 1981               | 16.3                    | 6.1                  | 14.8                    | 2.6                  |
| 1980               | 10.0                    | -0.6                 | 17.4                    | 4.6                  |
| 1979               | 10.1                    | 1.5                  | 9.8                     | 1.9                  |
| 1979-87 average    | 7.9%                    | 1.3%                 | 8.5%                    | 2.7%                 |

NOTE: The state and local government implicit price deflator was used for state expenditures in determining real changes and the federal government implicit price deflator was used for federal expenditures. Real increase figures do not take into account population growth.

**Table 2**  
**ANNUAL GENERAL FUND EXPENDITURE INCREASES**

| <i>Budget Growth Rate</i> | <i>Nominal Change</i>       |                             |                             | <i>Real Change</i>          |                             |                             |
|---------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
|                           | <i>Fiscal 87 (Budgeted)</i> | <i>Fiscal 88 (Proposed)</i> | <i>Fiscal 89 (Proposed)</i> | <i>Fiscal 87 (Budgeted)</i> | <i>Fiscal 88 (Proposed)</i> | <i>Fiscal 89 (Proposed)</i> |
| Less than 0%              | 7                           | 9                           | 2                           | 16                          | 19                          | 9                           |
| 0-5%                      | 17                          | 14                          | 8                           | 24                          | 22                          | 7                           |
| 5-10%                     | 19                          | 20                          | 6                           | 8                           | 7                           | 1                           |
| Over 10%                  | 7                           | 5                           | 2                           | 2                           | 0                           | 1                           |
| Total states              | 50                          | 48*                         | 18**                        | 50                          | 48*                         | 18**                        |
| Average growth rate       | 5.8%                        | 3.9%                        | 6.3%                        | 1.9%                        | 0.0%                        | 2.2%                        |

\* Excludes Alabama and Louisiana

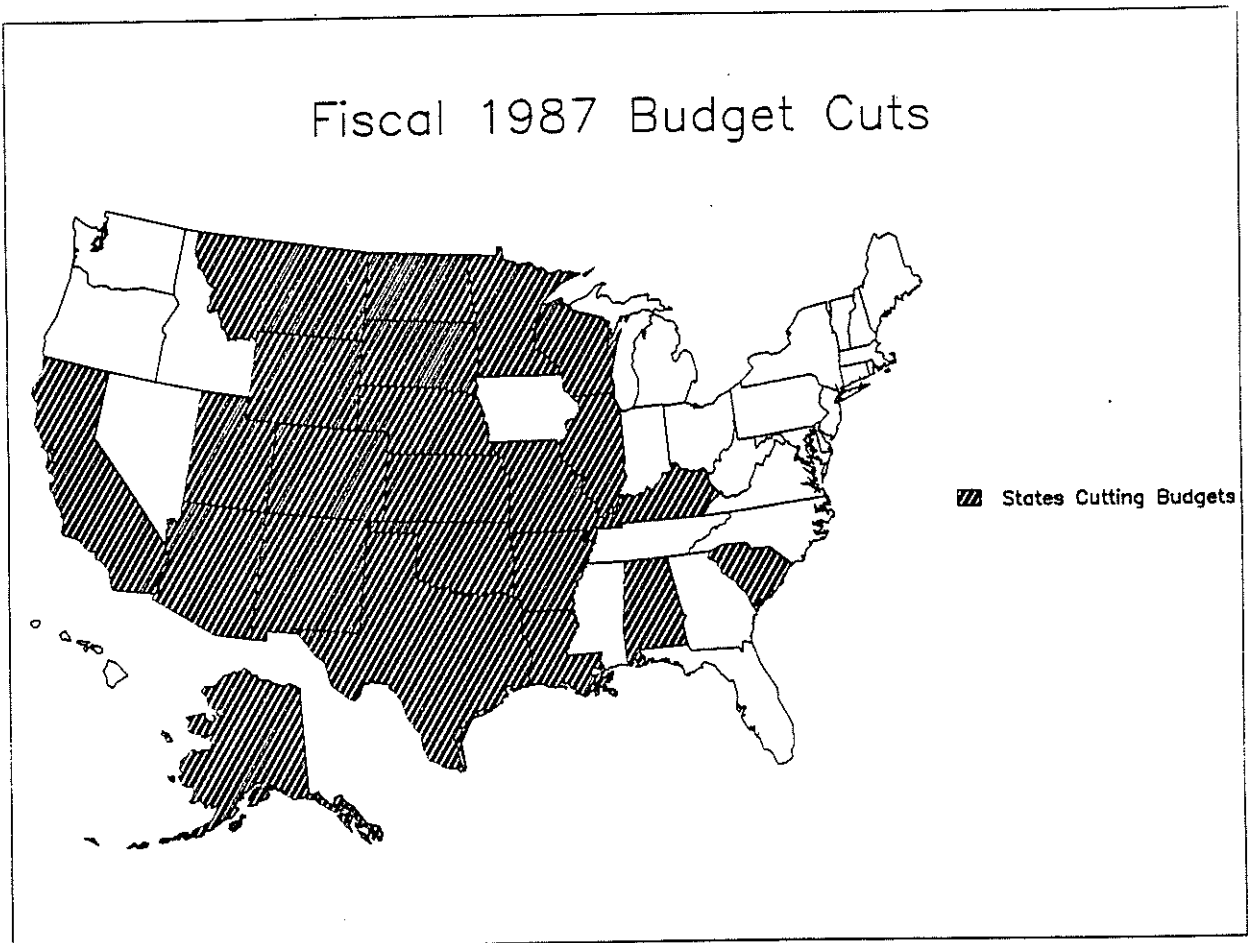
\*\* Figures represent states with biennial budgets

NOTE: The state and local government implicit price deflator was used to change nominal dollars into real dollars. Real increase figures do not take into account population growth.

levels are primarily in New England and the Mid-Atlantic region. This regional dichotomy is the continuation of a year-long trend in energy-producing states which suffered fiscal losses due to the sharp drop in the price of oil. Little has changed during the year.

**Budget Cuts and Expenditure Delays.** One of the clearest indications of the slowdown in state spending is the number of states that have cut their budget during the year. Almost half of the states were forced to cut their budgets after they had been enacted into law during fiscal 1987. In total, twenty-three states made budget cuts ranging from \$2.3 million in South Dakota to \$668 million in Texas. In percentage terms, the largest cuts occurred in Alaska, 17.4 percent; Arizona, 6.6 percent; Arkansas, 5.3 percent; Louisiana, 8.9 percent; Montana, 9.7 percent; North Dakota, 6.4 percent; Texas, 5.8 percent; and Wyoming, 9.5 percent. Total cuts amounted to \$3.0 billion. All but six of the states that made cuts are in the western half of the country. Table 3 provides specific state information. Graph 1 shows recent trends in the number of states cutting their budget.

In most states, authority to cut the budget lies with the governor and is usually used as a means to manage state expenditures without calling a special legislative session. Governors often have discretion over how the budget cuts are enacted and what programs may be held harmless from the cuts. This year, as in past years, governors attempted to protect the education budget from cuts or reduced these budgets less than those of other state agencies. This was true in California, Illinois, Louisiana, Minnesota, Montana, Oklahoma, Texas, and Wisconsin. In other instances, income maintenance programs, corrections, and aid to local governments were also sheltered from budget cuts.



**Table 3**  
**STATE BUDGET CUTS ADOPTED IN THE FISCAL 1987 BUDGET**  
**AFTER APPROPRIATION BILL HAS PASSED**

| <i>State</i> | <i>Amount<br/>(in millions)</i>       | <i>Cut as % of<br/>General Fund<br/>Expenditure</i> | <i>Action<br/>Taken By</i> | <i>Selective or<br/>Across-the-Board</i> | <i>Date<br/>Enacted</i>   | <i>Notes</i>   |
|--------------|---------------------------------------|---|----------------------------|--|---------------------------|--|
| AL           | \$84.6                                | 3.3%  | Governor                   | Across-the-Board                         | 10/86                     | Cut 5% from Education Fund.  |
| AK           | 415.0                                 | 17.4  | Governor                   | Across-the-Board                         | 7/86                      | Cash assistance to individuals exempted; aid to local government and school districts cut 10%; \$213 million cut from capital budget.      |
| AR           | 87.3                                  | 5.3   | Governor                   | Across-the-Board                         | 8/86<br>1/87              | Cuts made according to original budget priorities.   |
| AZ           | 157.0                                 | 6.6   | Both                       | Selective                                | 1/87                      | Excludes elected offices, some health and income maintenance programs, and education K-12.   |
| CA           | 103.0                                 | 0.3   | Governor                   | Across-the-Board                         | 12/86                     | 24 hour, care facilities exempted; payments to individuals and governments exempted.   |
| CO           | 37.6                                  | 2.0   | Governor                   | Across-the-Board                         | 11/86                     |  |
| IL           | 332.0                                 | 3.2   | Governor                   | Across-the-Board                         | 6/86                      | Education cut less.  |
| KS           | 60.0                                  | 3.3   | Both                       | Across-the-Board                         | 1/87                      | Exempted selected aid to local governments.  |
| KY           | 88.5                                  | 3.0   | Governor                   | Selective                                | 1/87                      | Exempted local school district payments.   |
| LA           | 351.0                                 | 8.9   | Governor                   | Selective                                | 10/86<br>1/87             | Exempted judiciary, revenue department and corrections.  |
| MN           | 116.0                                 | 2.2   | Both                       | Both                                     | 4/86                      |  |
| MO           | 49.0                                  | 1.5   | Governor                   | Selective                                | 1/87                      | Exempted refund accounts, equalization aid to local school districts, AFDC grants, and selected other programs.                            |
| MT           | 37.1                                  | 9.7   | Both                       | Both                                     | 7/86<br>12/86             | Includes 3% cut for education foundation aid and elimination of state employee COLAs. Second cut exempted institutions and public schools. |
| NE           | 6.5                                   | 0.7   | Both                       | Selective                                | 12/86                     | Exempted corrections.  |
| NM           | 26.1*                                 | 2.0   | Legislature                | Across-the-Board                         | 6/86                      | Exempted Medicaid and AFDC   |
| ND           | (biennium)<br>45.0*<br>(FY87)<br>13.0 | 6.4   | Both                       | Both                                     | 3/86<br><br>12/86<br>2/87 |  |
| OK           | 27.9                                  | 1.7   | Both                       | Selective                                | 3/87                      | Exempts public education, higher education, and vocational tech.   |
| SC           | 110.8                                 | 4.1   | Both                       | Across-the-Board                         | 11/86<br>2/87             | Exempted corrections, mental health, and small agencies.   |
| SD           | 2.3                                   | 0.6   | Governor                   | Across-the-Board                         | 12/86                     | Exempted all special appropriations including state aid to education and to local government.  |

Table 3 (continued)  
STATE BUDGET CUTS ADOPTED IN THE FISCAL 1987 BUDGET  
AFTER APPROPRIATION BILL HAS PASSED

| State | Amount<br>(in millions) | Cut as % of<br>General Fund<br>Expenditure | Action<br>Taken By | Selective or<br>Across-the-Board | Date<br>Enacted | Notes   |
|-------|-------------------------|--|--------------------|----------------------------------|-----------------|---|
| TX    | 668.0                   | 5.8  | Governor           | Selective                        | 2/86            | Exempted K-12 education, highways, and retirement systems. Smaller cuts in corrections and mental health and retardation. |
| UT    | 52.0                    | 4.0  | Both               | Selective                        | 11/86<br>2/87   | Governor cannot cut education, but general fund will not transfer to education.   |
| WI    | 230.0*<br>(biennium)    | 2.3  | Legislature        | Selective                        | 2/86            | State operations were cut about 5.8% and aid to local governments and individuals cut less or exempted.                   |
| WY    | 67.0*<br>(biennium)     | 9.5  | Both               | Both                             | 5/86            |   |

\*These figures are for two fiscal years.

The number and size of budget reductions that occurred in fiscal 1987 is unusually high for a non-recession year. There are two reasons for this. First, the fiscal situation in certain regions of the country is clearly bleak and regional recessions have taken hold. Second, since the taxpayer revolt in the late 1970s and early 1980s, state budget officials have altered their budget practices by greatly reducing the normal size of state ending balances. With ending balances so small, state officials have few options to chose from in keeping their budget balanced, even when only minor setbacks materialize.

Another means to balance a current year budget is to postpone expenditures until a future time. This year seven states took action to delay planned expenditures. Alaska, Arizona, Louisiana, and Utah postponed some capital purchases, while Kansas shifted a state contribution to the retirement system into the next fiscal year. California delayed one week's Medi-Cal checkwrites, and Oregon readjusted human resource program priorities after it had a higher caseload than projected.

**Governor's Budget Priorities.** When governors submitted their fiscal 1988 budgets, they concurrently submitted their budget program priorities. "Fiscal Stability" combined with "Taxation/Revenues" and "Income Tax Windfall" issues is the number one concern for governors of thirty-nine states. Many states are forecasting a grim revenue picture for next year and governors have proposed plans to deal with the unstable fiscal situation. Table 4 provides the state breakdown between these three issues.

The income tax windfall issue was brought about by changes in the federal tax code. Consequently, many governors have proposed a major overhaul of their own income tax systems. Chapter 5 of this report discusses this issue in detail.

As an outgrowth of their concern for the fiscal environment, governors have placed economic development issues high on their list. Twenty-two states responded that economic growth and attracting new jobs was integral to their state plan.

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Table 4  
GOVERNOR' BUDGET PRIORITIES FOR FISCAL 1988  
(three issues per state)

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**EDUCATION (29 states)**

Alabama, Arkansas, California, Connecticut, Delaware, Georgia, Hawaii, Idaho, Indiana, Iowa, Kansas, Louisiana, Michigan, Minnesota, Missouri, Nevada, New Mexico, New York, North Carolina, Ohio, Oklahoma, Pennsylvania, Rhode Island, South Carolina, Utah, Vermont, Washington, West Virginia, and Wyoming

**TAXATION/REVENUE (21 states)**

Arizona (to reduce taxes), Florida, Indiana, Iowa, Louisiana, Maine (to avoid tax increase), Maryland, Michigan (to reduce taxes), Montana, Nebraska, New Jersey, New Hampshire (to reduce taxes), New York (to reduce taxes), North Dakota, Ohio, Oklahoma, Oregon (to avoid tax increase), Rhode Island (to avoid tax increase), South Dakota, Utah, and Wyoming (to avoid tax increase)

**ECONOMIC DEVELOPMENT (22 states)**

Alaska, Arkansas, Colorado, Delaware, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Massachusetts, Mississippi, Montana, New Mexico, North Dakota, Ohio, Oregon, Pennsylvania, South Carolina, South Dakota, and Texas

**INCOME TAX WINDELL AS A RESULT OF FEDERAL TAX REFORM (15 states)**

Arizona, Colorado, Connecticut, Delaware, Hawaii, Idaho, Iowa, Maryland, Michigan, Minnesota, Missouri, North Carolina, Vermont, Virginia, and Wisconsin

**FISCAL STABILITY (10 states)**

Alabama, Alaska, California, Kansas, Kentucky, Mississippi, Montana, Nebraska, Nevada, and Texas

**HUMAN RESOURCE PROGRAMS (8 states)**

Alabama, Arkansas, Delaware, Kansas, Massachusetts, Missouri, North Dakota, and Washington

**CORRECTIONS (6 states)**

California, Georgia, Illinois, Oregon, Utah, and West Virginia

**OTHER ISSUES**

Control State Spending: Arizona, Rhode Island, South Dakota, and Wyoming.

Efficiency/Reorganization of State Government: Colorado, New Mexico, Oklahoma, and Maryland

Local Government: Connecticut, Florida, and New Jersey

Rainy Day Fund: Florida

Mental Health: Illinois

Sports Stadium: Maryland

Highways: Mississippi and New Jersey

Financial Reform: New York

Teachers and State Employees: North Carolina and Virginia

21 Drinking Age: South Dakota

Environment: Pennsylvania and Vermont

Health: Nevada, Virginia, Washington, and West Virginia

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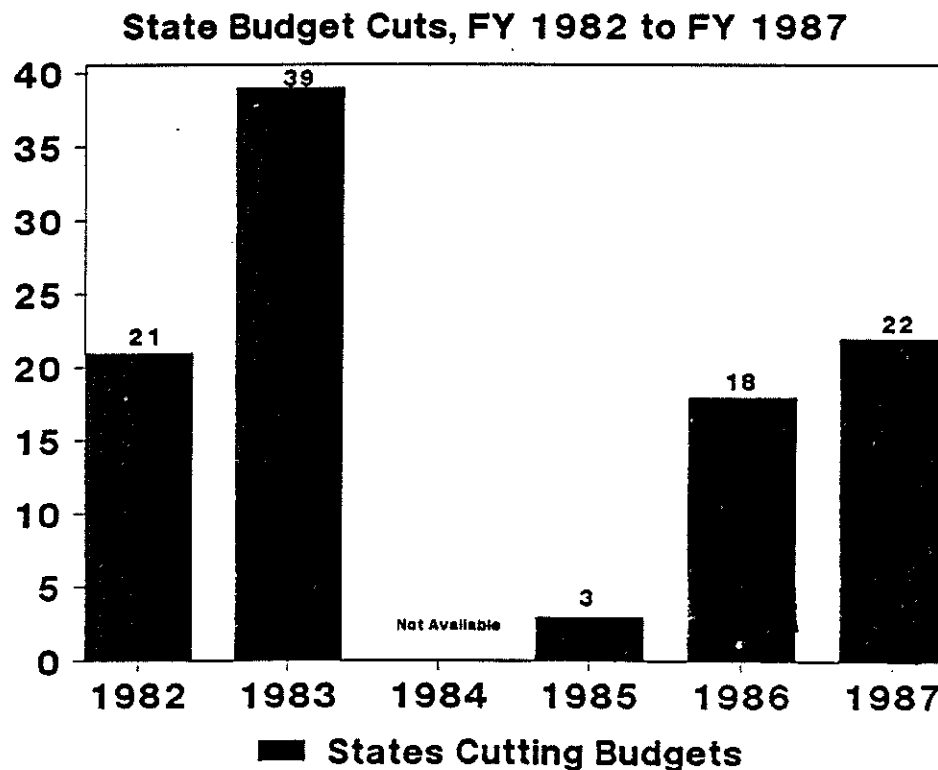
As in recent years, education remains a top priority of governors, with twenty-nine states selecting education as one of their top three priorities. However, several financially strapped states reported education was a budget priority simply because the governor recommended that its allocation not be cut, rather than earmarking additional dollars for the program.

Other areas on the priority list include human resource programs, particularly state welfare reform, corrections, controlling state spending, and making state government more efficient.

**State Employees.** Personnel costs are one of the largest components in a state budget. The size of employee compensation packages, or other adopted measures affecting the workforce, generally reflect the health of state finances.

Packages that are now being proposed and negotiated are modest in size. No across-the-board increase, or cost-of-living adjustment, is over 6 percent in fiscal 1988. Only six states are reporting compensation adjustments of as much as 5 percent, and two of those states are in the second or third year of negotiated multi-year contracts. Twenty-two states are proposing across-the-board increases ranging from 1.5 percent to 4.8 percent. Thirteen states will provide for no general salary increase primarily due to poor fiscal conditions. Some employees in a few of these states will be eligible for a merit or step increase, but in some instances state employees will not receive any additional compensation. This information is incomplete, since employee negotiations are still taking place in a number of states. Appendix Table A-10 summarizes proposed employment packages.

Several states -- Delaware, Maryland, and Oregon -- are proposing some minor grade restructuring within their civil service systems.



Employee lay-offs occurred in fiscal 1987 in several financially hard-pressed states, and others are being proposed for fiscal 1988. In the current fiscal year, six states -- Alaska, Arkansas, Louisiana, Mississippi, Montana, and New Mexico -- had to lay-off a substantial number of state employees ranging from 60 to 70 employees in New Mexico to 752 in Louisiana. Alaska, Arizona, Montana, North Dakota, and Oklahoma reported that layoffs are likely in the upcoming fiscal year.

Eleven states have instituted hiring freezes to reduce workforce costs. These states are Arkansas, Florida, Illinois, Iowa, Louisiana, Michigan, Ohio, Pennsylvania, Tennessee, Utah, and Wyoming. The degree of stringency of the hiring freezes varies by state.

Aside from eliminating pay increases and instituting lay-off and hiring freeze policies, states are pursuing other cost-cutting measures that can greatly affect a state employee. Some of the policies currently being pursued by states include:

Alaska -- Now negotiating employee contracts. The governor is petitioning for a 15 percent reduction in salary and benefits.

Arkansas -- Various "early-out" retirement bills will be considered by the 76th General Assembly.

California -- General pay increase will be delayed six months to be effective January 1988.

Florida -- The governor plans to identify and eliminate many of the positions vacant longer than six months.

Iowa -- Adopted early retirement incentives.

Louisiana -- Adopted early retirement incentives.

Montana -- The governor has proposed that employer contributions to the state retirement system be reduced to 5 percent.

New York -- Certain agencies will be required to keep positions vacant for a period of up to 10 weeks to achieve budget savings.

Ohio -- Proposal pending to authorize an early retirement program.

Rhode Island -- Administration has a 10 percent workforce reduction in effect and 90 percent of the goal has been reached. Early retirement program effective January 1987 will allow for further reductions.

South Carolina -- General pay increase delayed to mid-fiscal year.

Tennessee -- Current budget proposal recommends reduction of 1,020 positions.

Texas -- One month's payroll delayed from fiscal 1987 to fiscal 1988.

Wyoming -- Two payless holidays instituted for fiscal 1987. Proposing an early retirement program.

**State Tax and Expenditure Limitations.** Forty-nine states have balanced budget requirements. Many of these also have other limitations. The tax revolt sparked by passage of California's Proposition 13 in 1978 quickly influenced eighteen states to adopt

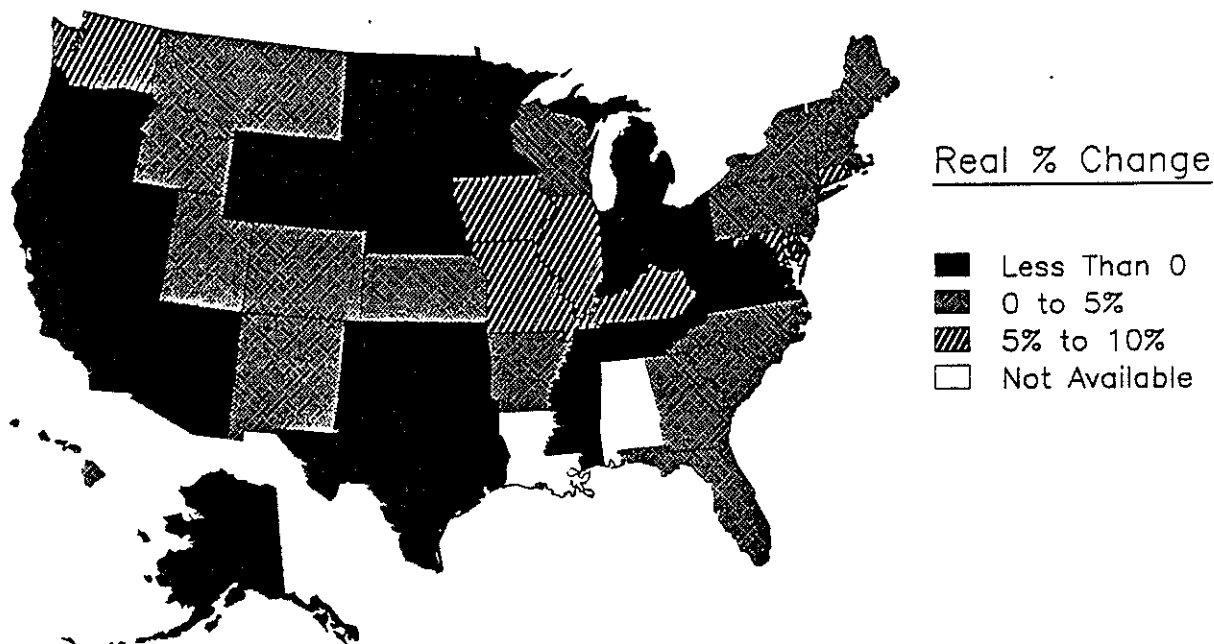
state tax or expenditure limitations. Massachusetts is the most recent state to adopt such a limitation.

Typically, these limitations operate by constraining the annual spending increase allowed for state government budgets. The spending ceilings are usually determined by such factors as the annual increase in the consumer price index, the increase in state personal income, and the change in population. Thus far, few of these limitations have directly affected the spending habits of state government, especially since the recession had depressed state spending several years ago. However, several states are approaching their spending limits, the most notable being California where the proposed fiscal 1988 budget is only \$80 million under the ceiling. Because state revenues are projected to come in slowly this year, analysts suggest that the limit will not be triggered in fiscal 1988.

Missouri expects to exceed its allowable revenue ceiling this year if it does not return a portion of the windfall revenues resulting from federal tax reform to the taxpayers. There is some indication that this issue will be placed on the ballot for a popular vote.

Although Massachusetts has just adopted a spending limitation, the state will surpass its revenue ceiling in fiscal 1989 unless changes to the lid are adopted. Massachusetts's plight is unusual. The legislature originally passed a limitation measure during the 1986 session. A variation was also approved on the November ballot. The two versions must be reconciled at some point. The most likely change would exempt aid to local governments and local option taxes (which is counted as state revenue) from the lid.

### Real Annual Change in Expenditures, Proposed Fiscal 1988





Two states are currently considering adoption of a tax and expenditure limitation. The governor of New York has proposed limiting expenditure increases to changes in state personal income growth. The governor of New Mexico has proposed tying the state limit to growth in state wages and salaries. Revenues in excess of the cap would accrue to a tax stabilization reserve, and when monies in this fund exceeded a certain level, revenues would be returned to the taxpayers. South Carolina is considering adoption of a tax and expenditure limit hybrid. The governor is trying to institute a process whereby all revenue increases must pass the legislature with a two-thirds vote.

***Aid to Local Government.*** The \$4.6 billion federal program of general revenue sharing to local governments has been terminated by Congress. Additional federal cuts are likely to occur in other federal-local programs. It appears that the federal-local partnership that evolved during the 1960s is slowly being phased-down. As a result, local governments will increasingly depend on state governments for funds. For instance, state aid to local governments, including school aid, amounted to \$116 billion in fiscal 1985. Federal intergovernmental aid to local governments was \$22 billion. As the federal monies will be shrinking, states will be faced with two options: either to appropriate more state dollars for local governments to spend or to empower them with greater taxing authority.

Specifically, several states are proposing measures to help mitigate the loss of general revenue sharing. Some of these measures include:

Connecticut -- Establishing a property tax relief fund.

Idaho -- Local governments will receive \$9 million from the fifth cent of the sales tax. The state will pick up \$15 million in Medicaid caseload increases from counties in fiscal 1987.

Massachusetts -- Unrestricted aid of \$60 million in fiscal 1987 to be continued in fiscal 1988. Other restricted direct local aid spending rose \$296 million in fiscal 1987. Recommend an additional \$199 million increase in fiscal 1988.

Ohio -- Proposing a change in formula for the state's local government fund which shares revenues with locals. Change should give locals more stability and a one-time windfall of \$35 million in 1987.

South Carolina -- Local Government Finance Act will open new source of revenue to local government.

Wyoming -- Proposing to continue dedicating severance taxes to local government.

Aside from the loss of general revenue sharing, states are proposing other measures to assist local governments. New state-local initiatives include:

California -- Elimination of many state mandates. Shift of revenues to local communities for discretionary public health programs. Stabilization of local matching requirements.

Florida -- Optional 1 percent sales tax for infrastructure.

Hawaii -- Proposing to return revenues generated by traffic enforcement to county governments.

Iowa -- Proposing \$45 million for local property tax relief.

Maine -- State to pick-up local government's share of new anti-drug abuse program.

New Jersey -- New program to aid distressed cities and new program to provide additional police protection in cities with urban enterprise zones.

North Dakota -- Local governments will receive a portion of state gasoline tax.

Rhode Island -- Five-year phase-in of increased school aid will compensate communities. Began in 1986. General state aid was increased by over 100 percent from 1985 to 1987 percent; from \$5.6 million to \$11.2 million.

Utah -- Increase in local property tax at local school board option. State equalization provided for education.

Virginia -- Created a transportation trust fund in which \$35 million goes to local governments for mass transit and \$10 million to local airports.

Wisconsin -- Establishing a Local Property Tax Relief Commission and Local Mandates Study committee.

In a limited number of cases, local governments will also benefit from federal tax reform. States that decide to retain all, or a portion of, the revenue windfall resulting from federal tax reform and that also allow an income tax at the local level will automatically pass some of this windfall on to local government. Two states that may be affected by this change are Iowa and Maryland. Similarly, those states that will retain all or a portion of the windfall and earmark a portion of the state income tax to local governments will also pass on more revenue to cities and counties. These include Illinois and Maryland.

## II. STATE REVENUE TRENDS

**Annual Revenue Growth.** State general fund taxes, fees, and charges grew by 4.5 percent in fiscal 1987 over the previous year. This is more than one full percentage point below expenditure growth for that year. This mismatch between expenditures and revenues can occur for a short time without causing a deficit because states can spend their carry-over balances.

The projected revenue growth for fiscal 1988 is substantially higher than expected expenditures. State revenue is forecast to grow by 6.2 percent, while expenditures will be 3.9 percent. Here the reverse occurs, allowing states to build up reserve funds. This is vital for the fiscal stability of the states. As the next chapter will show, fiscal 1987 ending balances are precariously small.

State revenue growth is contingent on the growth of the national economy. As has been well-publicized, the gross national product (GNP) has been performing with lackluster results, although few economists are predicting a recession. The most recent GNP figures show that the economy grew by an anemic 2.5 percent in fiscal 1986, the smallest growth figure since the recession years.

A good representation of this linkage of state revenues with the national economy can be seen by measuring current-year revenue collections with original revenue forecasts. As shown in Appendix Table A-9, total fiscal 1987 revenue collections for twenty-eight states are below original forecasts, thereby creating a revenue shortfall and forcing many states to cut their budgets. The vast majority of those reporting lower than expected revenues are located in the Plains, Southeast, Southwest, Rocky Mountains, and Far West regions. Those states reporting higher than anticipated revenues are predominantly in the New England and Mideast regions.

**State Cash-Flow Changes.** For the past six months, states have been faced with an unusual cash-flow situation resulting from federal actions. When the federal tax reform bill was passed last summer, taxpayers began to modify their investing and consumption habits to begin the transition to the new tax laws.

Many of these federal changes will affect state tax collections for two reasons. First, many states conform to the federal code to some degree and will adopt most of the newly enacted tax changes. Second, the federal tax is a much larger burden on taxpayers and can easily influence taxpayer behavior, despite any tax policy actions taken by states. Therefore, when the federal government eliminated the preferential tax rate for capital gains, taxpayers attempted to maximize their tax opportunities. Many opted to realize

their gains before the new tax law took effect in January 1987. This means that in the last quarter of 1986, many more taxpayers than normal cashed-in their gains and paid more in both federal and state income taxes. While these actions should temporarily increase state cash flow, it is not clear what implications this has for future months and years. No one can determine future taxpayer behavior patterns. One theory that has been generally accepted is that fewer capital gains will be realized than in past years because taxpayers will hold on to their assets for much longer periods of time. This may negatively affect state tax collections for years to come.

The elimination of the sales tax deduction has also temporarily altered state cash-flow. Under the same pattern of capitalizing on current tax deductions, preliminary consumer spending increased by 2.2 percent in December 1986 -- the biggest increase in eleven years. However, January consumer spending dropped 2.2 percent -- the largest monthly decline since the Department of Commerce began keeping records. Auto purchases account for most of this tremendous swing in purchases. Other durable goods were also affected. In total, preliminary figures for new orders for durable goods declined 7.5 percent in January -- setting a seven-year record decline. Consumer interest deductions are also being phased-out, meaning that states will have to accommodate this swing in revenue collections. Consumers shifted forward their purchases into the last quarter of 1986 and it will take several months, or possibly longer, for cash flow to stabilize again. Depending on the cash flow situation of states, some may have difficulties dealing with this revenue swing, particularly in fiscal 1988, if consumer purchases do not bounce back.

**State Tax Changes.** Another unintended consequence of federal tax reform is the effect on state income taxes. Most states use part of the federal tax code as a basis for their own tax base, and when changes occur in the federal code, changes are necessary in state codes. Chapter 5 explains the issue in more detail and provides information on how governors propose responding to those changes.

Clearly, just the issue of the states' response to federal tax reform should qualify 1987 as a landmark year for state tax changes. Add to that an unusually high degree of interest in raising state sales and gasoline excise taxes and 1987 is ensured a place in state tax history.

Tax changes in last year's legislative session include increases in personal income tax in three states, with decreases in five states; nine increases in sales tax; and eight increases in gasoline excise tax. According to the Tax Foundation, the net tax increases for last year added \$1.6 billion to state treasuries.

Thus far for this year, twenty-eight states are proposing tax increases, while far fewer states are considering tax decreases. Although no aggregate dollar amount is available, this should easily surpass last year's increase. Refer to Table 5 and Appendix Table A-8 for detailed state tax proposals.

**Personal Income Tax.** Seventeen states are proposing increases in personal income taxes. This includes fourteen states that are raising taxes by retaining all or a portion of the revenue windfall resulting from federal tax reform. Table 9 contains a full listing of these states. Windfalls as a percent of personal income taxes in some of these states are quite substantial. Other states retaining all or a portion of the windfall will realize only a small revenue increase. Nevertheless, without corresponding rate adjustments to the tax base, many individuals will find themselves paying more state income taxes.

State personal income tax increases are proposed in Alaska, Arkansas, Illinois, New Mexico, and North Dakota. The governor of Alaska, which abolished its personal income tax in 1979, has proposed creating a personal income tax that would include two tax

Table 5  
1987 PROPOSED STATE TAX INCREASES

| State          | Personal<br>Income | Business | Sales | Motor<br>Fuel | Cigarette | Miscellaneous |
|----------------|--------------------|----------|-------|---------------|-----------|---------------|
| Alabama        |                    |          |       |               |           |               |
| Alaska         | X                  |          |       | X             |           | X             |
| Arizona        |                    |          |       |               |           |               |
| Arkansas       | X                  |          | X     |               |           | X             |
| California     |                    |          |       |               |           |               |
| Colorado       | W                  |          |       |               |           |               |
| Connecticut    |                    |          |       |               |           |               |
| Delaware       | W                  |          |       |               |           |               |
| Florida        |                    |          | X     |               |           | X             |
| Georgia        |                    |          |       |               |           |               |
| Hawaii         |                    |          |       |               |           |               |
| Idaho          | W                  |          | X     |               | X         |               |
| Illinois       | X/W                |          | X     | X             |           |               |
| Indiana        | W                  |          | X     | X             | X         |               |
| Iowa           | W                  |          |       | X             | X         |               |
| Kansas         |                    |          |       | X             |           |               |
| Kentucky       |                    |          |       |               |           |               |
| Louisiana      | W                  |          |       |               |           | X             |
| Maine          |                    |          |       |               |           |               |
| Maryland       | W                  |          |       | X             |           | X             |
| Massachusetts  |                    |          |       |               |           |               |
| Michigan       |                    |          |       |               |           |               |
| Minnesota      |                    | X        | X     |               | X         |               |
| Mississippi    |                    |          |       | X             |           |               |
| Missouri       | W                  |          |       | X             |           |               |
| Montana        | W                  |          | X     | X             |           |               |
| Nebraska       |                    |          |       |               | X         |               |
| Nevada         |                    |          |       |               |           | X             |
| New Hampshire  |                    |          |       |               |           |               |
| New Jersey     |                    |          |       | X             |           |               |
| New Mexico     | X/W                |          |       | X             |           | X             |
| New York       |                    |          |       |               |           |               |
| North Carolina |                    |          |       |               |           |               |
| North Dakota   | X/W                | X        | X     | X             | X         | X             |
| Ohio           |                    |          |       |               | X         | X             |
| Oklahoma       | W                  |          | X     | X             |           |               |
| Oregon         |                    |          |       |               |           |               |
| Pennsylvania   |                    |          |       |               |           |               |
| Rhode Island   |                    |          |       |               |           |               |
| South Carolina |                    |          |       |               |           |               |
| South Dakota   |                    |          | X     |               | X         |               |
| Tennessee      |                    |          |       |               |           |               |
| Texas          |                    |          | X     | X             |           |               |
| Utah           | W                  |          | X     | X             | X         | X             |
| Vermont        |                    |          |       |               |           |               |
| Virginia       |                    |          |       |               |           |               |
| Washington     |                    |          | X     |               |           |               |
| West Virginia  | W                  | X        |       |               |           | X             |
| Wisconsin      |                    |          |       | X             |           |               |
| Wyoming        |                    |          |       |               |           |               |

W = Keeping all or a portion of the state windfall resulting from federal tax reform.

brackets. Arkansas and New Mexico are considering ways to broaden the tax base to raise revenues, and Illinois is proposing to raise the flat rate tax from 2.5 percent to 3 percent. North Dakota raised its personal income tax from 10.5 percent to 14 percent of federal tax liability in a special session last December and its legislature planned on increasing that to 19 percent in its 1987 regular session. However, a citizen petition was circulated and submitted to the state which suspended the tax hike until a popular vote could be taken. Just recently, North Dakota voters approved the measure.

New York has a proposal to reduce personal income taxes. As part of the windfall tax package, the governor has proposed to reduce taxes further by \$1.7 billion to be phased-in by 1991. The first phase will begin in 1987 with a tax reduction of \$200 - 300 million. This year also marks the third year of a three-year tax reduction package.

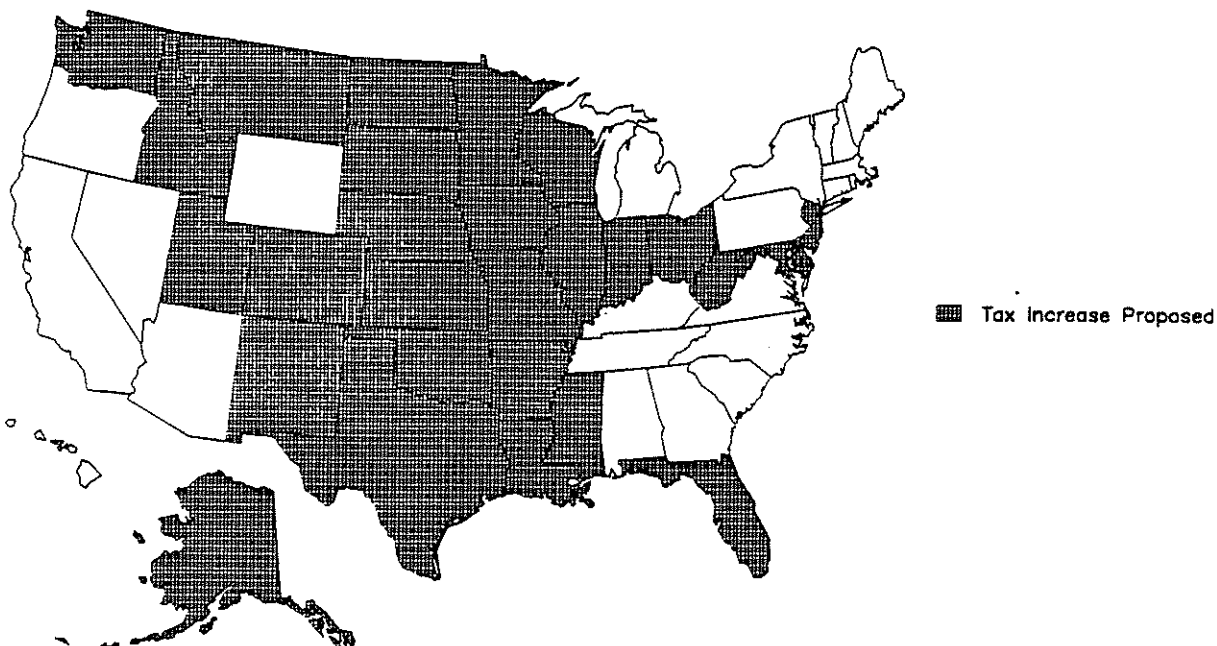
It is very important to note that twenty states are proposing to reform their tax systems this year, principally prodded by federal tax reform.

**Business Taxes.** Four states have plans to raise taxes on business, while six states will consider decreasing them this year. North Dakota has proposed eliminating half of the deduction for federal taxes paid by business, effectively raising tax revenue. Utah restructured the corporate income tax and raised rates, while Minnesota altered the tax base and lowered the top rate for a net tax increase. To maintain revenues, West Virginia is planning to postpone the adoption of a business tax reform plan adopted last year.

Tax decrease packages are pending in Oklahoma, Washington, Nebraska, and New Hampshire. Both Indiana and South Carolina are proposing new tax credits or exemptions for businesses as a spur to economic development.

**Sales Taxes.** One of the most important developments this year in the state tax field is the extraordinary number of proposals increasing sales taxes. This is accomplished primarily by extending the sales tax to services. Of the thirteen sales tax proposals now pending, nine include expanding the base to services. These measures generally include

## 1987 Proposed State Tax Increases



both personal and professional services such as services those provided by lawyers, accountants, consultants, and for dry cleaning, beauty salons, landscaping, and auto repairs. In most cases, medical services remain exempt.

Passing this kind of legislation is very difficult because of the wide range of opposition from the groups that are affected. Several states have attempted to incorporate services into their tax base in the last few years, but attempts to include most services have failed. Only South Dakota, New Mexico, and Hawaii now tax services.

Such legislation, if passed, could be a significant source of revenue for states. In fact, since such large sums of taxes could be raised, most proposals have corresponding general sales tax rate reduction plans. For example, Oklahoma could raise \$180 million by taxing services. A rate reduction of one-quarter percent would cost the state only \$40 million.

Proposals for taxing services include:

Washington -- Rate reduction from 6.5 percent to 6 percent.

Texas -- Extend the 5.25 percent tax rate for two more years. Taxes were scheduled to be reduced to 4.125 percent later this year (depending on the extent of service taxation, the rate may decrease earlier).

Florida --Rate decreases from 5 percent to 4.5 percent.

Arkansas -- Proposal to tax some services at one-half the normal sales tax rate.

Oklahoma -- Reduction of 3.25 percent to 3 percent.

North Dakota -- Increase the rate from 4 percent to 5 percent.

Indiana -- Rate reduction from 5 percent to 4.5 percent.

Illinois -- Rate reduction from 5 percent to 4.5 percent.

Other sales tax proposals include Montana, where the governor is proposing a referendum to institute a three percent sales tax, including the taxation of services. Currently, Montana is one of five states without a sales tax. Minnesota would like to extend the sales tax to selected tax expenditures, both on some services and other goods previously exempt. Utah has already passed a sales tax hike, increasing the tax from 4.625 percent to 5.125 percent. Idaho has a temporary one-cent sales tax that is due to expire and plans are to make this tax increase permanent. South Dakota wants a temporary one-year, one-cent increase with revenues dedicated to a special revolving economic development fund. The lone sales tax decrease comes from Arizona. The governor would like to lower the rate from 5 percent to 4 percent with no base adjustments.

**Motor Fuel Taxes.** Motor fuel taxes are also popular taxes this year in statehouses. Sixteen states are seriously considering such proposals, with most of the proposals asking for a relatively high rate increase, averaging between 4 to 6 cents. Refer to Table 5 and Appendix Table A-8 for state specific information.

**Cigarette Tax.** Nine states are seriously considering increasing the cigarette excise tax this year, with two of the increases double digit. These states are Idaho, from 9 to 18 cents per pack; Indiana, 10.5 to 15 cents; Iowa, 26 to 36 cents; Minnesota, 23 to 38 cents; Nebraska, 23 to 27 cents; North Dakota, 18 to 23 cents; Ohio, 14 to 19 cents; South

Dakota, 23 to 28 cents; and Utah 12 to 20 cents. Arkansas has already passed legislation to extend its 4 percent sales tax to cigarettes.

***Federal Fund Assumptions Used in State Budgets.*** Since the federal government passed the Gramm-Rudman-Hollings (GRH) Act in December 1985, state tracking of federal funds has become exceedingly difficult. In the past, it was hard for states to devise federal fund figures to factor in their budgets because most state fiscal years do not match the federal fiscal year. In addition, Congress rarely produces a timely budget resolution that could indicate to state budget officers what share of the federal budget will be allocated for domestic programs.

But now with the passage of GRH and all of the questions that surround it, predicting receipts from federal grant-in-aid programs has become increasingly difficult. Because of this uncertainty about federal aid, which comprises 23 percent of total state general revenues, states are using varying assumptions to forecast these receipts for fiscal 1988. Of the states reporting, seventeen are working under the assumption that federal receipts will equal those received from the prior year with no inflationary adjustment, excluding changes in entitlement programs. This would result in a real cut in aid. Twenty-two states report that they are anticipating some federal cuts as compared to the 1987 level. On the optimistic side, four states expect 1987 funding levels with an inflationary increase. No states are budgeting for major cuts in intergovernmental aid.

Since last year, eight states have adopted mechanisms to deal with possible federal funds cut. The primary means to accomplish this objective has been to set up a specific contingency fund for this purpose or provide for authorization to transfer from other funds. The states that have been financially able to take preventive steps are Connecticut, Delaware, Florida, Massachusetts, Nevada, Rhode Island, Vermont, and Virginia.



### III. YEAR-END GENERAL FUND BALANCES

Watching the size of the aggregate state general fund ending balance can provide a good barometer to measure the fiscal health of the states. Sometimes the size of the ending balance can be misleading on an individual state basis, but when tallied together, they provide a good indication of whether states are experiencing good or bad economic fortunes.

This is certainly the case for the three fiscal years covered by this survey. Fiscal 1986 ending balances show states leveling off from the economic recovery with \$5.4 billion in reserves, equaling 2.6 percent as compared to expenditures. (See Table 6 for previous year's data.)

However, fiscal 1987 has been a difficult year for states as demonstrated by the twenty-three states that cut budgets, the twenty-eight states that are proposing tax increases, and the large number of states with extremely small ending balances. Fiscal 1987 ending reserves equal a dangerously low \$1.6 billion or 0.8 percent of expenditures. In fact, only two states -- California and New Jersey -- hold over one-half of the aggregate balance. Forecasts suggest slight improvements for fiscal 1988, when the ending balance is projected to be \$3.4 billion, totaling only 1.5 percent of expected expenditures. California, alone, holds almost one-third of these funds.

Five percent is the ending balance benchmark used by Wall Street bond analysts to determine the fiscal condition of a state. This 5 percent reserve acts as a cushion against unexpected expenditure and revenue fluctuations. Clearly, states will not meet this fiscal target.

Table 6 provides the historical background for aggregate state year-end balances since fiscal 1978. The high point in ending balances came in fiscal 1980 when balances equaled 9 percent of expenditures. The low point occurred in fiscal 1983 when balances dipped to only 1.3 percent of spending. If the fiscal 1987 ending balance figure is not altered over the next few months, this year will be the lowest ending balance on record since this survey began compiling data in 1977. See Graph 2.

Fiscal 1987 figures, however, may be an anomaly. Two states -- Alaska and Texas -- distort the picture. Both have enormous pending deficits which may take longer than the next few months to resolve. Alaska is projecting an \$875 million deficit, while Texas expects a \$1 billion deficit. Without these two figures, the aggregate balance would be \$3.5 billion or 1.6 percent of expenditures. Nebraska and South Carolina, the other two states projecting deficits for fiscal 1987, have relatively small deficits that may be legally

**Table 6**  
**SIZE OF GENERAL FUND YEAR-END BALANCES, FISCAL 1978 TO 1988\***

| <i>Fiscal Year</i> | <i>Year-End Balances<br/>(\$ in Billions)</i> | <i>Balance as a Percent<br/>of Expenditures</i> |
|--------------------|---|---|
| 1988 est.**        | \$3.4   | 1.5%  |
| 1987 est.          | 1.6   | 0.8   |
| 1986               | 5.4   | 2.6   |
| 1985               | 8.0   | 4.3   |
| 1984               | 5.6   | 3.3   |
| 1983               | 2.0   | 1.3   |
| 1982               | 4.5   | 3.0   |
| 1981               | 6.5   | 4.4   |
| 1980               | 11.8  | 9.0   |
| 1979               | 11.2  | 8.7   |
| 1978               | 8.9   | 8.6   |

\* Does not include balances from budget stabilization funds.

\*\* Excludes figures for Alabama and Louisiana.

**Table 7**  
**GENERAL FUND YEAR-END BALANCES AS A PERCENTAGE OF EXPENDITURES**

|                       | <i>Fiscal 1986<br/>(Actual)</i> | <i>Fiscal 1987<br/>(Budgeted)</i> | <i>Fiscal 1988<br/>(Proposed)</i> | <i>Fiscal 1989<br/>(Proposed)</i> |
|-----------------------|---------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| 1% or Less            | 16                              | 27                                | 27                                | 8                                 |
| 1%-3%                 | 11                              | 9                                 | 8                                 | 3                                 |
| 3%-5%                 | 6                               | 5                                 | 4                                 | 3                                 |
| Over 5%               | 17                              | 9                                 | 9                                 | 4                                 |
| Total States          | 50                              | 50                                | 48*                               | 18**                              |
| Average<br>Percentage | 2.6%                            | 0.8%                              | 1.5%                              | 1.5%                              |

\* Excludes Alabama and Louisiana.

\*\* Figures represent states with biennial budgets.

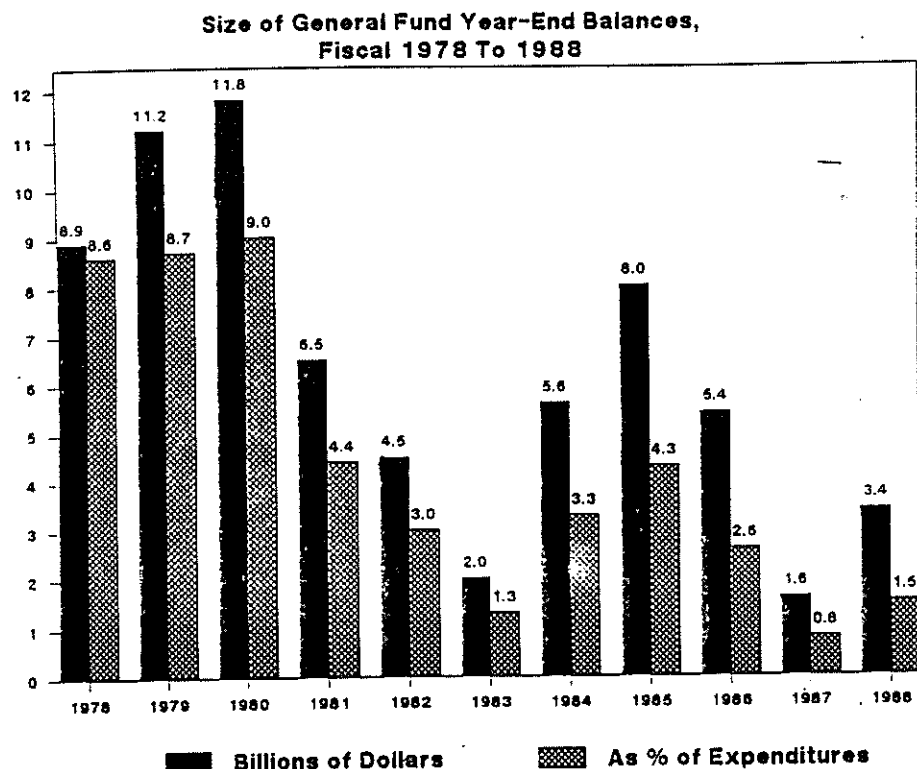
covered by their budget stabilization fund. However, Louisiana's fiscal 1986 deficit of \$202 million will be eliminated over a four-year timeframe and it is not counted against the current fiscal 1987 budget. Most significantly, twenty-seven states are reporting ending balances that are one percent or less of expenditures. Only nine states report balances over the recommended 5 percent. However, either way it is viewed, ending balances are precariously thin and will offer states virtually no protection from deteriorating economic conditions.

As seen from Table 7, fiscal 1988 closely mirrors the statistics of fiscal 1987. Unfortunately, there is no immediate national forecast that offers a significantly improving picture for the states. States are managing multi-billion dollar operations with virtually no safety net to buffer them from adverse conditions.

**Budget Stabilization Funds.** In recent years, thirty-two states have adopted budget stabilization or "rainy day" funds to help buffer state finances from the sharp fiscal disruptions routinely caused by the business cycle. Rather than cut budgets and raise taxes during the middle of a fiscal year, states can theoretically use these special reserves during a economic emergency. However, for this to work, states must accumulate sufficient funds during good economic times.

As with state ending balances, budget stabilization funds are small. The latest projections show:

- Fiscal 1986 budget stabilization funds equal \$1.8 billion, 0.9 percent of expenditures.
- Fiscal 1987 figures show stabilization funds of \$2.0 billion or 0.9 percent of expenditures. However, if Alaska spends its reserve fund as proposed, the figures would then drop to \$1.6 billion or 0.7 percent of expenditures.



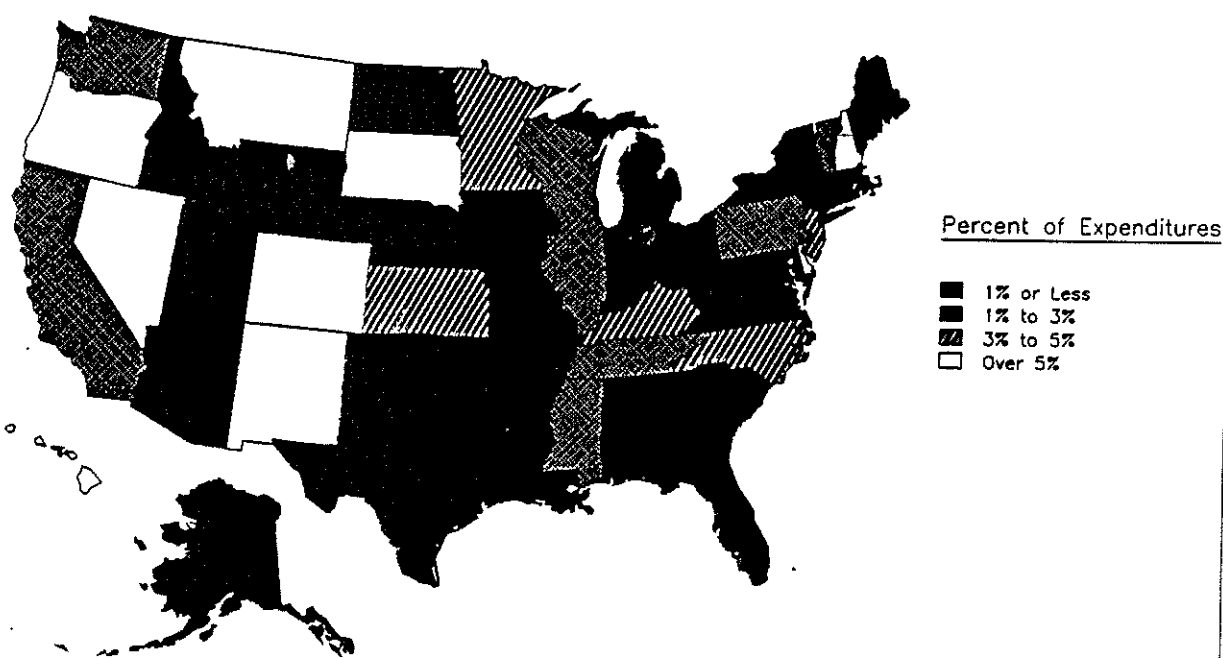
- Fiscal 1988 figures show funds increasing marginally with \$2.2 billion recommended, which equals 1.0 percent of expenditures.

The most dramatic change occurring in an individual state is in Alaska, which is considering spending the entire fund balance of \$436 million in fiscal 1987. Florida has proposed increasing its fund from \$82 million in fiscal 1987 to \$523 million in fiscal 1988, with a rise to \$880 the following year.

Most other state budget stabilization funds remain fairly constant in size. Unfortunately, aside from Alaska, only four states have state reserves of 5 percent or more in fiscal 1987. These states are Connecticut, Michigan, New Hampshire and Wyoming. With amounts lower than this, it would be difficult for states to mitigate recessionary periods. Clearly, small funds can help relieve a less serious fiscal condition, but states will still be unprepared for an extended economic downturn.

Budget stabilization funds should not be combined with ending balances because they serve different purposes. The ending balance provides a hedge against normal revenue and expenditure forecasting errors. A budget stabilization fund is usually designed to alleviate revenue shortfalls caused by economic downturns. Nevertheless, both should be viewed as resources available to a state.

### Year-end Balances As A Percent of Expenditures Fiscal 1987



#### IV. REGIONAL DIFFERENCES IN FISCAL OUTLOOK

The heartland of the United States is still struggling with dismal economic conditions. States whose economies rely mainly on agriculture or mineral extraction are facing bleak fiscal prospects. Meanwhile, the New England-Mideast corridor continues to bask in flourishing fiscal fortunes.

Consider this: the unweighted average unemployment rate for states that depend heavily on oil severance taxes is 9.5 percent, while the average unemployment rate in New England is an enviable 3.7 percent.

Although this story has been reported in past fiscal surveys, there is no immediate sign that the situation will change in the near future. One possible scenario could see the thriving Northeastern states experiencing slower economic growth rates in the next year or two, while energy states may reap the benefits from higher oil prices as a result of a more unified OPEC. Oil prices have already increased markedly from a low \$10 per barrel last April to about \$17 per barrel. Experts feel this price may hold if OPEC continues efforts to maintain their cartel.

The roller coaster decline and rise of oil prices strongly affects the nation's inflation rate, which in turn, affects the level of state spending. The dramatic decline in the price of oil greatly contributed to the small 1.1 percent rise in the 1986 consumer price index -- the smallest increase in two decades. Increases in energy prices are beginning to be reflected in changes in economic indicators. The price of home fuel oil had its largest increase in January since the Arab oil embargo. The rise in energy prices helped contribute to the large increase posted in the January consumer price index. If the increase were to continue at that rate, the CPI would increase by 8.3 percent in 1987. Clearly, this change in fortunes may have a dampening effect on Eastern states, while boosting the economies of Western states.

The Southwest, Rocky Mountains, and Southeast are tied for the highest regional unemployment rate which is 8.2 percent unweighted average. States in the Southwestern region also posted the smallest growth in personal income from third quarter in 1985 to third quarter in 1986. All four of these states -- Arizona, New Mexico, Oklahoma, and Texas -- cut their fiscal 1987 budgets and three of those states are considering tax increases this year. Small budget increases are also proposed for next year. Texas is facing a projected deficit for this year of over \$1 billion. Table 8 illustrates how dependent some Western states are on the price of oil.

**Table 8**  
**DEGREE OF RELIANCE OF ENERGY STATES ON THE PRICE OF OIL**

| <i>State</i> | <i>State Revenue<br/>Loss for Every<br/>\$1 Drop in Oil<br/>Price<br/>(\$ in millions)</i> | <i>Average FY88<br/>Oil Price<br/>Forecast<br/>(As of 1/87)</i> | <i>Decline of<br/>Severance Tax<br/>Collections<br/>From 3Q 1985<br/>to 3Q 1986*</i> | <i>Severance Taxes as a<br/>Percent of Total State Taxes*</i><br>1982 | <i>1986 (3Q)</i> |
|--------------|--|---|--|---|------------------|
| Alaska       | \$150  | \$13-15 bbl.  | -18%   | 62%   | 76%              |
| Louisiana    | 30   | 17.25 bbl.  | -18  | 31  | 16               |
| Mississippi  | —  | 15.50-17.30   | -31  | 8   | 3                |
| Montana      | 3  | 14.80 bbl.  | -17  | 28  | 20               |
| New Mexico   | 7  | 15.00 bbl.  | -14  | 31  | 22               |
| North Dakota | 4.4  | 15.09 bbl.  | -27  | 35  | 21               |
| Oklahoma     | 7  | 16.50 bbl.  | -28  | 27  | 17               |
| Texas        | 70   | 15.37 bbl.  | -23  | 26  | 14               |
| Wyoming      | 4  | 11.00 bbl.  | -20  | 51  | 45               |

\* Includes all severance tax collections, such as from oil, natural gas, and coal.  
 MS: Will lose \$21 million in fiscal 87 as a result of lower oil and natural gas prices.  
 MT: The forecast for fiscal 1987 is \$16.48 per barrel.  
 ND: The forecast for fiscal 1987 is \$16.46 per barrel.  
 TX: The forecast for fiscal 1987 is \$16.17 per barrel.  
 WY: The forecast for fiscal 1987 is \$12.00 per barrel.

Source: Bureau of the Census.

The Rocky Mountain region is facing a similar scenario. Personal income growth, by region, is the second lowest in the country. December 1986 unemployment rates are 9 percent in Wyoming, 9.1 percent in Idaho, and 8.4 percent in Montana. Four of the five states in this region cut their fiscal 1987 budgets, and four states are planning on increasing taxes.

Several states in the Southeastern region have the weakest economies in the country, while other states in this region have some of the strongest. Georgia, South Carolina, Tennessee, and Virginia recorded personal income growth of over 7 percent in the most recent annual figures available. The national average was 5.3 percent. Louisiana and West Virginia had extremely low personal income figures with corresponding December unemployment rates of 13.7 percent and 12.1 percent, respectively. Eight of the twelve states in this region are reporting general fund ending balances of 1 percent or less for fiscal 1987. Generally, expenditure increases for next year are small. The dismal economic performance in parts of the Southeastern region is primarily attributable to a mix of poorly producing sectors -- energy and agriculture.

The Plains states are still experiencing severe problems attributed to the farm crisis. According to the U.S. Department of Agriculture, the number of farms decreased by over 60,000 from 1985 to 1986, hurting primarily farms with annual income between \$40,000 and \$100,000. Land values in the forty-eight contiguous states have plummeted, decreasing by 12 percent during the same time period. Although unemployment rates are lower than the national average, this is to be expected in farm states. Farmers experiencing difficult financial times continue working their farms. Iowa, Minnesota, Missouri, North Dakota, and South Dakota are all seriously considering a tax increase. Budget growth continues to be low, with four states reporting a real decrease in expenditures. Probably the hardest hit state in this region is North Dakota, which is proposing a nominal decrease for next year of 1.8 percent, while legislators are considering an increase in the income tax, sales tax, cigarette tax, and gasoline tax.

The Great Lakes states are beginning to experience slower economic growth. Illinois and Indiana are calling for tax increases to help cover expenditures for the next fiscal year. The average real budget increase for this region is only 0.4 percent.

The good economic news is in New England and the Mid-Atlantic states. Tax decreases are being proposed in New Hampshire and New York, and the proposed budget increases are generally higher than the national average. No state in these two regions cut their budget in fiscal 1987. New England reported personal income growth of 7.2 percent for the most recent annual figures available -- the highest in the country. State employees will all be given a modest pay increase, in contrast to many Western states that will provide for no cost of living increase. The lowest unemployment rate in the country is found in New Hampshire with an astounding December rate of 2.5 percent.

The Far Western regional statistics are mostly dominated by the California economy. Growth in that state is still moderate, however, and state officials are concerned about sluggish state revenue growth. The governor has proposed a meager nominal fiscal 1988 budget increase of only 1.2 percent -- one of the smallest in the country. However, no tax increases are proposed by the governor. Alaska, on the other hand, is facing a disastrous fiscal situation with an \$875 million deficit pending in fiscal 1987, representing 37 percent of total expenditures. Over the last seven years, the general fund fell from \$5.0 billion to \$1.9 billion in fiscal 1988. Alaska's economic plight can be directly attributed to the problems experienced in the oil industry. In 1979, the Alaskan personal income tax was eliminated. Currently, there is a proposal to reinstate a tax and to limit the annual dividend all Alaskans receive from their Permanent Fund.

## V. FEDERAL TAX REFORM: THE IMPACT ON STATES

The changes in the federal tax code, the most sweeping tax reform measures ever enacted, have important implications for state tax structures that rely on the federal code for their own state tax computations. Of the forty states that have a broad-based personal income tax, most conform to some degree to federal income tax law. These states generally accept federal definitions of income and incorporate many of the federal deductions, exemptions, and exclusions into their own tax codes. When the federal government eliminated or curtailed many deductions, and other tax expenditures, it greatly broadened the definition of taxable income -- effectively broadening the definition for the states as well. If states continue to rely on the current federal definition of income and not make any further adjustments, some states would realize a revenue gain. This revenue hike has been called a "windfall" for the states. Most states are, however, taking action to adjust their personal income tax systems. In effect, they will avert this tax increase and the so-called "windfall" will never materialize in most cases.

**Survey Results.** According to NASBO's survey of executive budget and revenue officers conducted in February 1987, there are four major findings which reflect how states will be affected and how they will respond to changes in their state tax code. The findings include:

- The average state revenue windfall comprises only 1.5 percent of total state general revenue.
- Under current gubernatorial proposals, the states will return 80 percent of the revenue windfall to taxpayers.
- As a result of returning windfall revenues, twenty states will undertake state income tax reform by increasing personal exemptions and standard deductions, reducing the number of tax brackets, and/or reducing the tax rates.
- These state tax reforms will make state income taxes more progressive by lowering or eliminating the tax burden for many low-income people. In addition, in most cases, tax relief is granted to all income levels.

**How States Are Responding to Changes in Federal Tax Law.** If states completely conform to new federal tax law and make no other changes, the windfall in personal income taxes would amount to \$5.6 billion for fiscal 1988. This assumes that the



Table 9  
STATE RESPONSE TO PERSONAL INCOME TAX  
REVENUE GAIN/LOSS DUE TO FEDERAL TAX REFORM, FISCAL 1988

| <i>Return Windfall</i>                         | <i>Keep Windfall</i> | <i>Keep Portion of Windfall*</i> |
|--|----------------------|----------------------------------|
| Arizona  | Idaho                | Colorado                         |
| California                                     | Illinois             | Delaware                         |
| Connecticut                                    | Indiana              | Iowa                             |
| Georgia  | Kentucky*            | Maryland                         |
| Hawaii   | Louisiana            | Missouri                         |
| Kansas   | Montana              | West Virginia                    |
| Maine  | New Mexico           |                                  |
| Michigan                                       | Oklahoma             |                                  |
| Minnesota                                      | Utah                 |                                  |
| New York                                       |                      |                                  |
| Ohio   |                      |                                  |
| Oregon   |                      |                                  |
| Virginia                                       |                      |                                  |
| Wisconsin                                      |                      |                                  |
| District of Columbia                           |                      |                                  |
| <i>Negligible Windfall*<br/>(Keep Revenue)</i> | <i>Lose Revenue</i>  | <i>No Effect</i>                 |
| Alabama  | Nebraska             | Alaska                           |
| Arkansas                                       | North Dakota         | Florida                          |
| Massachusetts                                  | Rhode Island         | Nevada                           |
| Mississippi                                    | South Carolina       | New Hampshire                    |
| North Carolina                                 | Vermont              | New Jersey                       |
|  |                      | Pennsylvania                     |
|  |                      | South Dakota                     |
|  |                      | Tennessee                        |
|  |                      | Texas                            |
|  |                      | Washington                       |
|  |                      | Wyoming                          |

\*See notes on next page.

\* \* \* \* \*

#### Taxpayer Scorecard

|   |                   |
|---|-------------------|
| Amount of windfall revenue to be returned to taxpayers: | \$4,540.3 million |
| Amount of windfall revenue to be kept by state:         | 881.1 million     |
| Revenue lost by states:                                 | 72.9 million      |
| Amount not yet determined:                              | 260.8 million     |

Total Fiscal 1988 revenue windfall: \$5,609.3 million

STATES RETURNING 80% OF WINDFALL

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Notes to Table 9

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**Negligible windfall:** The amount of revenue expected to be collected is less than 1.5% of total 1986 personal income tax collections, and will be very difficult to measure. These states will retain whatever revenue is generated due to federal tax reform, but it is not a major public policy issue.

**CO:** The governor has announced that he would like to retain a portion of the windfall revenue, and is currently working with the legislature to determine the appropriate amount.

**DE:** In fiscal 1989, 83% of the windfall will be returned to the taxpayers.

**IA:** In fiscal 1988, 45% of the windfall will be returned to the taxpayer by returning \$25 million through lower tax rates and \$45 million through property tax relief going to local governments.

**KS:** The governor plans to wait until 1988 or 1989 to assess taxpayer behavior before proposing a rebate plan. He has also appointed a special tax commission to recommend a comprehensive tax overhaul plan.

**KY:** No action yet proposed for 1987, resulting in state conforming to old federal tax code. Therefore, actual revenue windfall for fiscal 1988 is only \$25 million. Other figure of \$116.2 million refers to amount state would receive if state tax code completely updated to current federal code. Legislature does not meet this year. Future policy not formulated.

**MD:** Return 41% or \$62.4 million to taxpayers. These figures do not include revenue derived from the local income tax which piggybacks to the state tax and ranges from 20% to 50% of state tax liability.

**MO:** In fiscal 1989, 54% of the windfall will be returned to the taxpayer through increases in the personal exemption and standard deduction, expansion of the property tax circuitbreaker, creation of family education accounts, support for distressed farmers, and incentives for small business.

**NC:** If state revenues increase more than \$25 million as a result of federal tax reform, the excess will be returned to the taxpayers.

**VA:** Place \$28 million into "Tax Reform Reserve Fund" to guard against erroneous revenue estimates and additional federal changes. It will be returned by the 1988 General Assembly.

**WV:** In fiscal 1988, 57% of the windfall will be returned to the taxpayers.

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seventeen states that tie into the federal tax code as of a specific date would update their tax code to current federal law. For example, Oregon conforms to the federal code as of December 31, 1984. This analysis assumes they would update to current law. Of this total windfall, governors intend to return \$4.5 billion or approximately 80 percent back to the taxpayers. Complete state figures for fiscal 1989 are not available. However, these numbers will generally be slightly higher, since most federal tax changes will have been phased in by that time. To summarize the findings (refer to Table 9 for more information):

- As of February, governors in fourteen of the more heavily populated states and the District of Columbia have proposed to return the windfall or have pledged to keep their tax systems revenue neutral.
- Nine states plan to retain the revenue increase to help balance the budget or maintain state programs. Most of these states are currently facing severe fiscal stress due to poor economic conditions in the oil, mining, and farming sectors.
- Governors in six states have announced plans to return a portion of the revenue to taxpayers and to retain the remaining portion for state priority programs.
- Five additional states plan to retain the windfall revenue; however, the increased personal income tax collections will be negligible, i.e., less than 1.5 percent of current personal income tax collections.

- As a result of federal tax reform, five states will lose revenue if no action is taken because they conform to federal taxable income or tax liability.
- The remaining eleven states either have no personal income tax or are not affected by federal tax reform.

**Problems with Windfall Revenue Estimates.** Despite expenditure demands on state government, governors are proposing to return most of the tax windfall to taxpayers. However, with the passage of major federal tax reform, the job of estimating state tax revenue for normal budgeting purposes will be extremely difficult. No economist can accurately predict how taxpayers will now behave under new tax rules in which the tax code is more neutral with regard to spending and investment. This uncertainty of how taxpayers will respond will make it harder for state revenue estimators to formulate future revenue forecasts.

The figures contained in Table 10 are state-generated computations of the revenue impact. These figures isolate the windfall effect by assuming that states conform to the new federal code, but do not take any counterbalancing actions to reduce revenue gains. Therefore, these computations provide state policymakers with a guideline to measure the revenue effect which is necessary when developing policy options.

Some governors are creating mechanisms to minimize disruptions of state government operations because of unstable revenue estimates. For example, the Governor of Virginia created a \$18 million Tax Reform Reserve Fund that will guard state collections against erroneous revenue estimates and possible further federal tax changes. The revenues will be returned to the taxpayers in next year's legislative session. The Governor of New York has proposed to set up a special commission to monitor incoming tax collections and if original tax estimates for the windfall were too conservative, adjustments will be made in future years. The Governor of Ohio has established a similar model that determines whether windfall revenues are more than 15 percent under projections and may be adjusted through a tax increase.

**Placing the Windfall Revenue into Perspective.** State personal income tax collections equal only 20 percent of income tax collected by the federal government. Therefore, even if all the states decided to keep the windfall, taxpayers on average would still realize an overall income tax decrease because federal individual income tax liability will decrease about \$20 billion, while state taxes would have risen by about \$6 billion. Clearly, this will not occur since most states are returning any revenue gain back to the taxpayers, but the example helps place state income tax collections in perspective.

Current discussion of the impact of the state windfall has been overstated in many instances. On average, the potential revenue increase represents only a 8.3 percent increase in total state personal income tax collections. Table 11 shows that only four states will realize a 20 percent or more personal income tax revenue gain, and one of those states -- Connecticut -- does not have a broad-based income tax and taxes only capital gains, interest, and dividend income. Another state -- New Mexico -- until recently, collected very little from its income tax. Six states will gain less than 5 percent in personal income taxes, twelve states will gain 5 to 10 percent, nine states will gain 10 percent to 15 percent, and three states will gain between 15 percent and 20 percent. Also, five states lose personal income tax revenue.

If the windfall revenue is viewed as a percent of total state general revenue, the increase is only 1.5 percent for fiscal 1988. Table 12 shows that only six states will realize an increase of more than 3 percent when compared to the total revenue picture. State personal income tax collections comprise only about 17 percent of total state general revenue, including federal funds, other taxes, and fees.

**Table 10**  
**STATE REVENUE EXPECTED TO BE COLLECTED DUE TO FEDERAL TAX REFORM**  
(\$ in millions)  
[assumes state updates to the federal code, but makes no other adjustments]

| State and Region      | Change In<br>Personal Income Tax |          | Change In<br>Corporate Income Tax |          | FY88 Windfall<br>As a % of<br>FY86 Personal<br>Income Tax | FY89 Windfall<br>As a % of<br>FY86 Personal<br>Income Tax | Windfall<br>As a % of<br>Total 1985<br>Gen. Revenue |
|-----------------------|----------------------------------|----------|-----------------------------------|----------|---|---|---|
|                       | FY88                             | FY89     | FY88                              | FY89     |   |   |   |
| <b>New England</b>    |                                  |          |                                   |          |   |   |   |
| Connecticut           | \$150.0                          | n.a.     | n.a.                              | n.a.     | 48.1%   | n.a.  | 2.6%  |
| Maine                 | 20.0                             | n.a.     | \$5-6                             | n.a.     | 5.9   | n.a.  | 1.1   |
| Massachusetts         | 50.0                             | 50.0     | 30.0                              | 30.0     | 1.4   | 1.4%  | 0.5   |
| New Hampshire         | -No Tax-                         |          |                                   |          |   |   |   |
| Rhode Island          | FY88 +24.3                       | n.a.     | n.a.                              | n.a.     | -8.4  | n.a.  | -1.3  |
| Vermont               | -14.9                            | -16.0    | + or - 1                          | + or - 1 | -9.3  | -9.9  | -1.5  |
| <b>Mideast</b>        |                                  |          |                                   |          |   |   |   |
| Delaware              | 24.4                             | 33.4     | 6.5                               | 5.9      | 6.2   | 8.5   | 1.6   |
| Dist. of Columbia     | 46.6                             | 54.2     | 8.4                               | 9.3      | 10.5  | 12.2  | 1.6   |
| Maryland              | 152.8                            | 173.0    | 13.9                              | 13.0     | 7.9   | 9.0   | 2.2   |
| New Jersey            | 0.0                              | 0.0      | 10.0                              | 100.0    | 0.0   | 0.0   | 0.0   |
| New York              | 950.0                            | 1600.0   | 50.0                              | 100.0    | 8.2   | 13.9  | 2.5   |
| Pennsylvania          | 0.0                              | 0.0      | n.a.                              | n.a.     | 0.0   | 0.0   | 0.0   |
| <b>Great Lakes</b>    |                                  |          |                                   |          |   |   |   |
| Illinois              | 100.0                            | n.a.     | 30.0                              | n.a.     | 3.8   | n.a.  | 0.7   |
| Indiana               | 50.0                             | 50.0     | n.a.                              | n.a.     | 3.8   | 3.8   | 0.7   |
| Michigan              | 170.0                            | 170.0    | 0.0                               | 0.0      | 5.1   | 5.1   | -1.1  |
| Ohio                  | 262.0                            | 341.0    | 41.0                              | 70.0     | 9.4   | 12.3  | 1.8   |
| Wisconsin             | 164.3                            | n.a.     | 14.0                              | n.a.     | 7.4   | n.a.  | 2.0   |
| <b>Plains</b>         |                                  |          |                                   |          |   |   |   |
| Iowa                  | 155.0                            | n.a.     | 15.0                              | n.a.     | 17.9  | n.a.  | 3.9   |
| Kansas                | 143.0                            | 135.0    | 0.0                               | 0.0      | 24.6  | 23.2  | 4.6   |
| Minnesota             | 304.0                            | 356.0    | 24.0                              | 38.0     | 15.6  | 18.3  | 3.7   |
| Missouri              | 157.0                            | 191.0    | 16.0                              | 22.0     | 14.1  | 17.1  | 2.7   |
| Nebraska              | -21 to -24                       | -34.0    | 7.0                               | n.a.     | -6.4  | -9.7  | -1.1  |
| North Dakota          | -2.8                             | -6.6     | 0.5                               | 1.5      | -3.8  | -9.0  | -0.2  |
| South Dakota          | -No Tax-                         | -No Tax- |                                   |          |   |   |   |
| <b>Southeast</b>      |                                  |          |                                   |          |   |   |   |
| Alabama               | 10.0                             | n.a.     | *                                 | n.a.     | 1.4   | n.a.  | 0.2   |
| Arkansas              | 0 to +1                          | n.a.     | 0.0                               | 0.0      | 0.0   | 0.0   | 0.0   |
| Florida               | -No Tax-                         |          | 73.6                              | 75.7     |   |   |   |
| Georgia               | 200 to 250*                      | n.a.     | *                                 | n.a.     | 11.6  | n.a.  | 3.0   |
| Kentucky              | 116.2                            | 134.7    | 7 to 13                           | 7 to 13  | 14.2  | 16.4  | 2.2   |
| Louisiana             | 30.0                             | 65.0     | -5.0                              | -5.0     | 6.3   | 13.5  | 0.4   |
| Mississippi           | marginal                         | n.a.     | n.a.                              | n.a.     | n.a.  | n.a.  | n.a.  |
| North Carolina        | 15.0                             | n.a.     | 10.0                              | n.a.     | 0.7   | n.a.  | 0.2   |
| South Carolina        | -8.4                             | -0.4     | 0 to +10                          | 0 to +10 | -0.9  | 0.0   | -0.2  |
| Tennessee             | -No Tax-                         |          | n.a.                              | n.a.     |   |   |   |
| Virginia              | 147.0                            | 198.0    | 26.0                              | 22.0     | 6.8   | 9.1   | 1.9   |
| West Virginia         | 47.0                             | 52.0     | n.a.                              | n.a.     | 11.1  | 12.3  | 1.6   |
| <b>Southwest</b>      |                                  |          |                                   |          |   |   |   |
| Arizona               | 110.0                            | n.a.     | 11.0                              | n.a.     | 15.7*   | n.a.  | 2.6*  |
| New Mexico            | 54.0                             | n.a.     | 5.0                               | n.a.     | 50.5  | n.a.  | 1.7   |
| Oklahoma              | 54.0                             | n.a.     | n.a.                              | n.a.     | 7.8   | n.a.  | 1.1   |
| Texas                 | -No Tax-                         |          |                                   |          |   |   |   |
| <b>Rocky Mountain</b> |                                  |          |                                   |          |   |   |   |
| Colorado              | 260.8                            | n.a.     | 34.1                              | n.a.     | 27.2  | n.a.  | 6.3   |
| Idaho                 | 13.3                             | 10.0     | 8.2                               | 16.7     | 5.2   | 3.9   | 1.0   |
| Montana               | 20.3                             | 39.8     | 4.7                               | 5.6      | 11.8  | 23.1  | 1.5   |
| Utah                  | 50.0                             | 65.0     | n.a.                              | n.a.     | 9.8   | 12.8  | 1.9   |
| Wyoming               | -No Tax-                         |          |                                   |          |   |   |   |
| <b>Far West</b>       |                                  |          |                                   |          |   |   |   |
| California            | 1407.0                           | 1486.0   | 485.0                             | 314.0    | 12.4  | 13.1  | 3.1   |
| Nevada                |                                  |          |                                   |          |   |   |   |
| Oregon                | 168.0                            | 179.0    | n.a.                              | n.a.     | 14.1  | 15.0  | 4.1   |
| Washington            | -No Tax-                         |          |                                   |          |   |   |   |
| Alaska                | -No Tax-                         |          | n.a.                              | n.a.     |   |   |   |
| Hawaii                | 55.0                             | 62.0     | 2.0                               | 2.0      | 11.8%   | 13.2  | 2.4   |
| <b>US TOTAL</b>       | <b>5609.0</b>                    |          | <b>941.4</b>                      |          | <b>8.3</b>  |   | <b>1.5%</b>   |

\* Personal income tax and corporate income tax revenues are combined.

NM: 1986 personal income tax collection figures are not available from the Bureau of Census. Relied on states information.

NOTE: These figures assume that all affected states will update completely to the federal Tax Reform Act of 1986. The majority of states will make compensating adjustments, so that the revenue windfall will never materialize.

**Table 11**  
**SIZE OF FISCAL 1988 WINDFALL AS A PERCENT OF**  
**FISCAL 1986 PERSONAL INCOME TAXES**

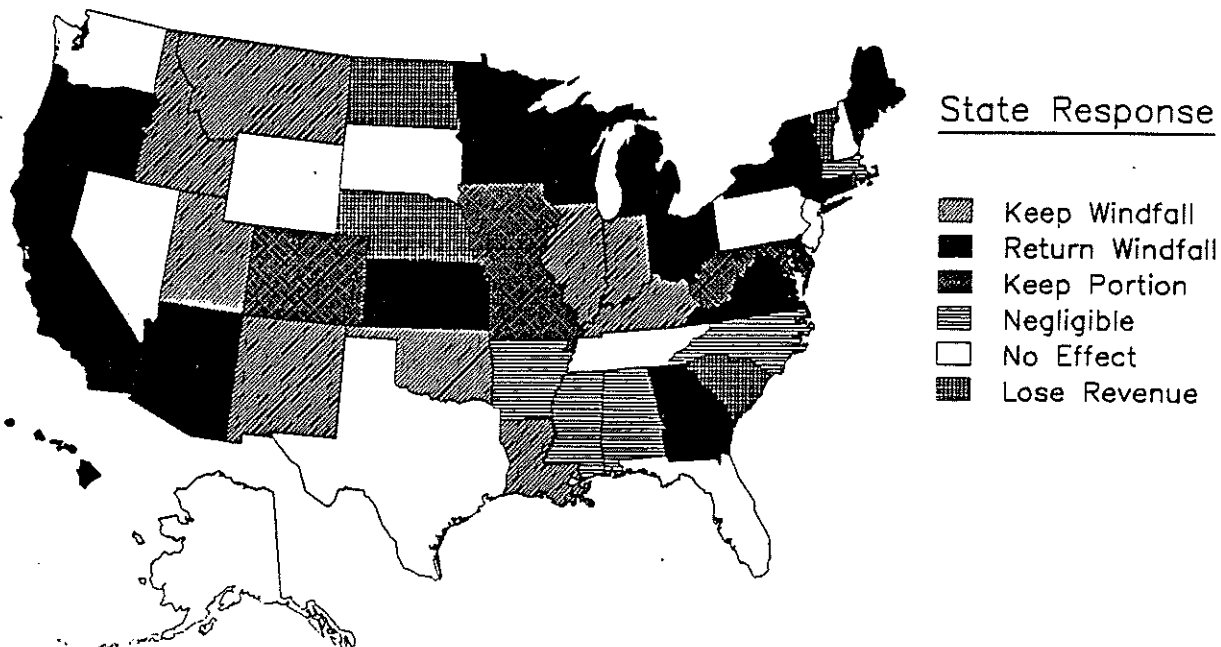
|               |           |
|---------------|-----------|
| LOSE REVENUE: | 5 states  |
| GAIN REVENUE: |           |
| 0% to 5%      | 6 states  |
| 5% to 10%     | 12 states |
| 10% to 15%    | 9 states  |
| 15% to 20%    | 3 states  |
| Over 20%      | 4 states  |
| NOT AFFECTED: | 12 states |

\*Includes D.C.

**State Income Tax Reform Measures.** Following the federal government's lead in broadening the tax base and reducing the rates, at least twenty states are overhauling their own income tax system. Most are guided by the principles that produced federal reform. Even some states that are not returning the revenue to taxpayers due to fiscal stress are considering reform of their personal income tax structure.

One method to bring tax relief to all taxpayers is to raise the personal exemption and standard deduction amounts. Inflation has greatly eroded the value of the state personal exemption and standard deduction, especially during the high inflation years of the late 1970s and early 1980s. Few states adjusted these deductions, so taxpayers paid higher taxes because of the decreased value of exemptions and "bracket-creep," whereby inflation moved taxpayers into higher tax brackets. Now many states are re-evaluating their tax structures and making adjustments for the inequities caused by inflation.

## How States Are Responding to Federal Tax Reform As It Affects State Personal Income Taxes



As Table 13 shows, thirteen states and the District of Columbia are proposing to raise the personal exemption, and seventeen states and the District of Columbia are increasing the standard deduction. Not only do all taxpayers benefit from this action, but many low-income taxpayers will now be removed from the tax rolls. This was also an objective of federal reform. For example, changes in Delaware will remove 30,000 low-income taxpayers from the tax rolls, and in Minnesota, 125,000 residents will no longer have a state tax liability. Many states are making an effort to adopt the federal amounts for the personal exemption and standard deduction so that low income people will not have to file a state tax return if they do not file a federal return. These actions contribute to a more progressive tax system.

Many states are following the lead of the federal government when it collapsed tax brackets from fifteen to two. Presently, governors in seven states and the District of Columbia are proposing to adopt a modified flat rate bracket system with only two or three tax rates. Some states have a system with ten to fifteen separate brackets and rates, and there is now pressure to reduce the number. For example, Governor Branstad of Iowa is recommending collapsing thirteen brackets into two with rates of 2 percent and 6 percent. Governor Schwinden of Montana is proposing to decrease ten brackets into three, with tax rates of 4 percent, 6 percent, and 8 percent. Concurrently, with this move to a modified flat rate system, the top rate is decreasing in many states.

Overall, ten states and the District of Columbia are seeking lower nominal tax rates. Some are accomplishing this through a change in the number of brackets, while other states are planning on a general rate reduction. Examples here include Ohio which already passed a 7 percent across-the-board rate reduction for 1987; Wisconsin, which is proposing a 3.5 percent across-the-board tax cut; and Michigan which will cut the tax rate from 4.6 percent to 4.4 percent.

Governors are also making some base changes. Ten states intend to maintain, and in some cases expand, tax advantages for elderly and blind taxpayers. The federal government, in this case, cut back on the tax advantages for this group of taxpayers.

With the demise at the federal level of the state and local sales tax deduction, it is interesting to note that of the fifteen states that still allow for full or partial deduction of federal taxes paid on state tax forms, five states are proposing to eliminate this deduction. States are finding that repeal of this provision greatly adds to the progressivity of their tax system.

This year, states are writing a new chapter in state tax policy and their actions will be a turning point in the history of state income tax law. Prodded by federal tax reform, states will be re-evaluating how state income taxes conform to federal taxes, whether to increase state tax levels, and how to distribute the tax burden among income levels.

Governors are proposing to return eighty percent of the state tax revenue resulting from federal changes to the taxpayers, even though this windfall represents only 1.5 percent of all state general revenue. Many states are taking this opportunity to restructure their income tax codes, primarily by increasing the personal exemption and standard deduction, collapsing the number of tax brackets, and lowering tax rates.

Table 12  
SIZE OF WINDFALL AS A PERCENT OF TOTAL  
STATE FISCAL 1985 GENERAL REVENUE

**REVENUE LOSS OF 2% OR LESS:** Nebraska, North Dakota, Rhode Island, South Carolina, and Vermont.

**REVENUE GAIN:**

**0.1% to 2.0%:** Alabama, Delaware, District of Columbia, Idaho, Illinois, Indiana, Louisiana, Maine, Massachusetts, Michigan, Mississippi, Montana, New Mexico, North Carolina, Ohio, Oklahoma, Utah, Virginia, West Virginia, and Wisconsin.

**2.1% to 3.0%:** Arizona, Connecticut, Georgia, Hawaii, Kentucky, Maryland, Missouri, and New York.

**Over 3.0%:** California, Colorado, Iowa, Kansas, Minnesota, and Oregon.

**NOT AFFECTED:** Alaska, Arkansas, Florida, Nevada, New Hampshire, New Jersey, Pennsylvania, South Dakota, Tennessee, Texas, Washington, and Wyoming.

Table 13  
STATES PROPOSING MAJOR TAX REFORM, 1987

*Raise Personal Exemption/Credit*

|                      |               |                 |
|----------------------|---------------|-----------------|
| District of Columbia | Montana       | South Carolina* |
| Georgia              | Nebraska      | Utah            |
| Idaho*               | North Dakota* | Vermont*        |
| Minnesota            | Oregon        | Virginia        |
| Missouri             | Rhode Island* |                 |

*Raise Standard Deduction*

|                      |               |                 |
|----------------------|---------------|-----------------|
| Delaware             | Missouri*     | South Carolina* |
| District of Columbia | Montana       | Utah            |
| Georgia              | Nebraska      | Vermont*        |
| Hawaii               | North Dakota* | Virginia        |
| Maryland             | Rhode Island  |                 |
| Minnesota            |               |                 |

*Collapse Brackets*

|                      |          |
|----------------------|----------|
| Delaware             | Montana  |
| District of Columbia | New York |
| Hawaii               | Utah     |
| Iowa                 |          |
| Minnesota            |          |

*Reduce Tax Rates*

|                      |           |
|----------------------|-----------|
| Delaware             | Montana   |
| District of Columbia | New York  |
| Hawaii               | Ohio      |
| Iowa                 | Oregon    |
| Michigan             | Wisconsin |
| Minnesota            |           |

\*These states automatically incorporate the federal personal exemption or standard deduction or both into their tax code. They have the option of decoupling from the federal code, thereby preventing a major revenue loss, but have chosen to remain tied to the federal code.

## APPENDIX

The Fiscal Survey of the States is published semi-annually by the National Association of State Budget Officers (NASBO) and the National Governors' Association (NGA). The series was started in 1977. The survey presents aggregate and individual data on the states' general fund receipts, expenditures, and balances. While not the totality of state spending, these funds are used to finance most broad-based state services, and are the most important elements in determining the fiscal health of the states. A companion survey will be released in Summer 1987 that will include all state spending.

The field survey on which this report was based was conducted by the National Association of State Budget Officers in January 1987. The questionnaires were completed by governors' state budget officers.

Fiscal 1987 will close for forty-six states on June 30, 1987. New York's fiscal year ends on March 31, 1987. Texas' fiscal year will close August 31, 1987, and Michigan's and Alabama's on September 30, 1987. Thus, fiscal 1987 numbers are still estimated amounts. Fiscal 1988 and fiscal 1989 budget data reflects the governor's recommend budget.

The structure of the survey presumes budgeting identities as follows:

1. Beginning Balance + Revenues + Adjustments = Resources
2. Resources - Expenditures - or + Transfers = Ending Balance
3. Ending Balance, Year 1 = Beginning Balance, Year 2

Adjustments to revenues may include such things as reversions, tax refunds, settlement from court cases, surplus property sales, changes in tax collections, and changes in fund dedication. Transfers may be positive or negative, depending on whether monies are flowing in or out of the general fund.

Exceptions to this identity result from rounding numbers and from the practice in a few states of making adjustments between the ending balance in one year and the beginning balance in the next. These exceptions have only a minor impact on the overall results of the survey.

Reporting concepts within this structure vary from state to state, as do definitions of what activities are included in the general fund, although all federal funds and trust funds are usually excluded. If federal funds are excluded, general fund spending comprises about 80 percent of total state spending. Thus, the results of the fiscal survey are not strictly appropriate for comparisons among states. They are more appropriate for comparisons over time within the same state.



Table A-1  
FISCAL 1986 STATE GENERAL FUND  
(\$ in millions)  
ACTUAL FIGURES

| State          | Beginning<br>Balance | Revenue | Adjustments | Resources | Expenditures | Transfers | Ending<br>Balance | Budget<br>Stab. Fund |
|----------------|----------------------|---------|-------------|-----------|--------------|-----------|-------------------|----------------------|
| Alabama        | 308                  | 2,475   | (5)         | 2,778     | 2,770        |           | 9                 | 0                    |
| Alaska         | (214)                | 2,807   |             | 2,593     | 2,789        |           | (196)             | 436                  |
| Arizona        | 14                   | 2,275   | 24          | 2,313     | 2,329        |           | (16)              |                      |
| Arkansas       | 0                    | 1,587   |             | 1,587     | 1,587        |           | 0                 | 0                    |
| California     | 1,455                | 28,090  |             | 29,545    | 28,841       | (18)      | 686               | **                   |
| Colorado       | 16                   | 1,956   | 25          | 1,997     | 1,867        | (127)     | 4                 | **                   |
| Connecticut    | 0                    | 4,318   |             | 4,318     | 4,012        | (306)     | 0                 | 198                  |
| Delaware       | 180                  | 889     |             | 1,070     | 929          |           | 141               | **                   |
| Florida        | 112                  | 6,916   |             | 7,028     | 6,842        |           | 186               | 131                  |
| Georgia        | 254                  | 5,020   |             | 5,274     | 5,029        | (151)     | 94                | 151                  |
| Hawaii         | 130                  | 1,605   | 4           | 1,739     | 1,602        |           | 137               |                      |
| Idaho          | 0                    | 562     | 20          | 582       | 581          |           | 1                 | 0                    |
| Illinois       | 479                  | 9,786   | 797         | 11,062    | 10,014       | (760)     | 288               |                      |
| Indiana        | 55                   | 3,280   | (4)         | 3,330     | 3,123        | (168)     | 39                | 145                  |
| Iowa           | 0                    | 2,335   | (183)       | 2,152     | 2,144        | (8)       | 0                 | 8                    |
| Kansas         | 120                  | 1,642   | 1           | 1,763     | 1,743        |           | 20                |                      |
| Kentucky       | 118                  | 2,736   | 9           | 2,863     | 2,655        |           | 209               |                      |
| Louisiana      | 100                  | 4,011   |             | 4,111     | 4,313        |           | (202)             |                      |
| Maine          | 20                   | 949     | 27          | 996       | 951          | (35)      | 10                | 10                   |
| Maryland       | 49                   | 4,164   |             | 4,213     | 4,160        |           | 53                | 0                    |
| Massachusetts  | 92                   | 6,565   | 58          | 6,715     | 6,183        | (199)     | 333               |                      |
| Michigan       | 117                  | 6,166   |             | 6,283     | 5,970        | (161)     | 153               | 358                  |
| Minnesota      | 539                  | 4,785   | 37          | 5,360     | 4,855        | (135)     | 370               | **                   |
| Mississippi    | 54                   | 1,515   |             | 1,569     | 1,517        |           | 52                | 38                   |
| Missouri       | 265                  | 2,902   |             | 3,167     | 3,057        |           | 110               | 0                    |
| Montana        | 28                   | 359     |             | 377       | 367          | 6         | 16                |                      |
| Nebraska       | 13                   | 835     |             | 847       | 830          |           | 18                | 22                   |
| Nevada         | 65                   | 482     | 14          | 561       | 474          | (2)       | 85                |                      |
| New Hampshire  | 22                   | 467     | 13          | 502       | 469          |           | 32                |                      |
| New Jersey     | 812                  | 8,411   | 28          | 9,251     | 8,730        |           | 521               |                      |
| New Mexico     | 112                  | 1,372   | 64          | 1,548     | 1,414        | (9)       | 124               | **                   |
| New York       | 102                  | 22,861  |             | 22,963    | 21,751       | (1,059)   | 153               | **                   |
| North Carolina | 380                  | 4,911   |             | 5,291     | 4,972        |           | 319               |                      |
| North Dakota   | 161                  | 479     |             | 640       | 525          | (5)       | 109               |                      |
| Ohio           | 298                  | 9,648   | 86          | 10,032    | 9,567        | (7)       | 458               | 141                  |
| Oklahoma       | 108                  | 1,875   | 65          | 2,048     | 2,040        | (8)       | 0                 |                      |
| Oregon         | 198                  | 1,596   |             | 1,794     | 1,604        |           | 191               |                      |
| Pennsylvania   | 311                  | 9,227   | 17          | 9,555     | 9,292        | (50)      | 213               | 25                   |
| Rhode Island   | 61                   | 1,044   |             | 1,105     | 1,048        | (5)       | 52                | 10                   |
| South Carolina | 61                   | 2,509   |             | 2,570     | 2,592        | 37        | 15                | 52                   |
| South Dakota   | 40                   | 337     |             | 377       | 346          |           | 31                |                      |
| Tennessee      | 205                  | 2,745   |             | 2,950     | 2,598        | (208)     | 144               | **                   |
| Texas          | 233                  | 10,793  |             | 11,026    | 8,287        | (2,970)   | (231)             |                      |
| Utah           | 19                   | 1,250   | 3           | 1,272     | 1,277        | 7         | 2                 |                      |
| Vermont        | (20)                 | 414     | 4           | 398       | 389          | (6)       | 3                 |                      |
| Virginia       | 47                   | 4,132   | 48          | 4,227     | 4,021        |           | 206               | 0                    |
| Washington     | 0                    | 4,521   |             | 4,521     | 4,520        |           | 1                 |                      |
| West Virginia  | 163                  | 1,546   |             | 1,709     | 1,597        |           | 112               |                      |
| Wisconsin      | 314                  | 4,851   |             | 5,165     | 4,872        | (56)      | 237               |                      |
| Wyoming        | 138                  | 392     |             | 530       | 424          |           | 106               | 105                  |
| Total          | 8,134                | 206,393 | 1,152       | 215,667   | 203,869      | (6,403)   | 5,398             | 1,830                |
| Dist. of Col.  | (245)                | 2,288   |             | 2,043     | 2,211        | (57)      | (225)             |                      |

## NOTES TO A-1, FISCAL 1986

**\*\*Budget Stabilization Fund** is included with ending balance.

**\*Notes:** Figures may not add due to rounding. For explanation of adjustments and transfers, see footnotes at the end of the Appendix. Transfers going into the general fund are positive numbers and transfers from the general fund are negative numbers.

**AK:** Information obtained from the Legislative Finance Committee and not from the governor's Office of Management and Budget.

**DC:** Cumulative balances include pre-home rule deficits. Other figures are annual.

**LA:** The deficit will be eliminated over a four-year period.

**MO:** Does not reflect Cash Operating Reserve Fund in excess of \$143 million.

**ND:** Fiscal 1986 represents actual cash expenditures as recorded for the first year of the biennium. Since the state operates on a biennial basis, the books are closed in odd years and Fiscal 1986 figures are understated.

**OR:** Oregon prepares its budget on a biennial basis. For this report, fiscal year expenditures were split using a ratio of 48 percent for the first year of the biennium, and 52 percent for the second year.

**VA:** Capital outlay appropriations for the biennium are contained in the first year of the budget and are subject to carry forward in the second year.

Table A-2  
FISCAL 1987 STATE GENERAL FUND  
(\$ in millions)  
ESTIMATED FIGURES

| State          | Beginning<br>Balance | Revenue | Adjustments | Resources | Expenditures | Transfers | Ending<br>Balance | Budget<br>Stab. Fund |
|----------------|----------------------|---------|-------------|-----------|--------------|-----------|-------------------|----------------------|
| Alabama        | 9                    | 2,535   | (6)         | 2,538     | 2,537        |           | 1                 | 0                    |
| Alaska         | (196)                | 1,334   | 369         | 1,506     | 2,381        |           | (875)             | 436                  |
| Arizona        | (16)                 | 2,416   |             | 2,401     | 2,396        |           | 5                 |                      |
| Arkansas       | 0                    | 1,631   |             | 1,631     | 1,631        |           | 0                 | 0                    |
| California     | 686                  | 30,555  |             | 31,242    | 30,890       | 209       | 561               | **                   |
| Colorado       | 4                    | 2,018   | 141         | 2,163     | 1,971        | (62)      | 130               | **                   |
| Connecticut    | 0                    | 4,507   |             | 4,507     | 4,343        | (164)     | 0                 | 215                  |
| Delaware       | 141                  | 926     |             | 1,067     | 939          |           | 128               | **                   |
| Florida        | 186                  | 7,559   |             | 7,745     | 7,785        | 40        | 0                 | 82                   |
| Georgia        | 94                   | 5,316   |             | 5,410     | 5,410        |           | 0                 | 159                  |
| Hawaii         | 137                  | 1,690   | 10          | 1,837     | 1,725        |           | 112               |                      |
| Idaho          | 1                    | 561     | 47          | 609       | 609          |           | 0                 | 0                    |
| Illinois       | 288                  | 10,178  | 978         | 11,452    | 10,398       | (835)     | 219               |                      |
| Indiana        | 39                   | 3,480   |             | 3,520     | 3,272        | (231)     | 16                | 164                  |
| Iowa           | 0                    | 2,440   | (260)       | 2,181     | 2,175        | (6)       | 0                 | 14                   |
| Kansas         | 20                   | 1,765   |             | 1,785     | 1,732        | (1)       | 52                |                      |
| Kentucky       | 207                  | 2,903   | 7           | 3,117     | 2,955        | (25)      | 137               | 25                   |
| Louisiana      | 0                    | 3,922   | 49          | 3,971     | 3,963        |           | 8                 |                      |
| Maine          | 10                   | 1,034   | 3           | 1,047     | 1,044        | (3)       | 0                 | 16                   |
| Maryland       | 53                   | 4,491   |             | 4,544     | 4,452        | (50)      | 42                | 50                   |
| Massachusetts  | 333                  | 6,809   | 29          | 7,172     | 6,829        | (304)     | 39                |                      |
| Michigan       | 153                  | 6,158   |             | 6,311     | 6,280        |           | 31                | 344                  |
| Minnesota      | 370                  | 5,157   | 19          | 5,546     | 5,238        | (129)     | 179               | **                   |
| Mississippi    | 52                   | 1,491   |             | 1,542     | 1,512        |           | 31                | 39                   |
| Missouri       | 110                  | 3,231   |             | 3,341     | 3,341        |           | 0                 | 0                    |
| Montana        | 16                   | 384     |             | 400       | 382          | 9         | 27                |                      |
| Nebraska       | 18                   | 847     |             | 865       | 875          |           | (10)              | 23                   |
| Nevada         | 85                   | 514     | 13          | 612       | 569          | 2         | 44                |                      |
| New Hampshire  | 32                   | 503     |             | 535       | 484          | (25)      | 26                | 25                   |
| New Jersey     | 521                  | 8,976   | 70          | 9,566     | 9,119        |           | 448               |                      |
| New Mexico     | 124                  | 1,321   | 114         | 1,560     | 1,459        | (7)       | 93                | **                   |
| New York       | 153                  | 24,577  |             | 24,730    | 23,402       | (1,159)   | 169               | **                   |
| North Carolina | 319                  | 5,201   | 8           | 5,528     | 5,350        |           | 178               |                      |
| North Dakota   | 109                  | 448     |             | 557       | 556          |           | 1                 |                      |
| Ohio           | 458                  | 10,140  | 7           | 10,605    | 10,573       |           | 32                | 151                  |
| Oklahoma       | 0                    | 1,663   | 20          | 1,683     | 1,641        | (27)      | 15                |                      |
| Oregon         | 191                  | 1,750   |             | 1,940     | 1,737        |           | 203               |                      |
| Pennsylvania   | 213                  | 9,708   | 40          | 9,961     | 9,649        | (50)      | 262               | 50                   |
| Rhode Island   | 52                   | 1,122   |             | 1,174     | 1,117        | (12)      | 45                | 19                   |
| South Carolina | 15                   | 2,656   |             | 2,671     | 2,671        | (6)       | (6)               | 58                   |
| South Dakota   | 31                   | 360     |             | 391       | 364          |           | 27                |                      |
| Tennessee      | 144                  | 2,890   |             | 3,034     | 2,966        | 7         | 75                | **                   |
| Texas          | (231)                | 10,783  |             | 10,552    | 8,564        | (3,018)   | (1,030)           |                      |
| Utah           | 2                    | 1,254   | 2           | 1,258     | 1,284        | 26        | 0                 | 0                    |
| Vermont        | 3                    | 435     | 4           | 442       | 427          | (4)       | 11                |                      |
| Virginia       | 206                  | 4,491   | 70          | 4,766     | 4,766        |           | 0                 | 32                   |
| Washington     | 1                    | 4,775   | 58          | 4,834     | 4,728        |           | 107               |                      |
| West Virginia  | 112                  | 1,593   |             | 1,705     | 1,686        | (19)      | 0                 |                      |
| Wisconsin      | 237                  | 4,919   |             | 5,156     | 5,054        |           | 102               |                      |
| Wyoming        | 106                  | 328     |             | 434       | 402          | 32        | 0                 | 137                  |
| Total          | 5,598                | 215,745 | 1,792       | 223,144   | 215,633      | (5,812)   | 1,635             | 2,039                |
| Dist. of Col.  | (225)                | 2,433   |             | 2,208     | 2,302        | (111)     | (205)             |                      |

## NOTES TO A-2, FISCAL 1987

**\*\*Budget Stabilization Fund is included with ending balance.**

**\*Notes:** Figures may not add due to rounding. For explanation of adjustments and transfers, see footnotes at the end of the Appendix. Transfers going into the general fund are positive numbers and transfers from the general fund are negative numbers.

**AK:** Information obtained from the Legislative Finance Division and not from the governor's Office of Management and Budget.

**DC:** Cumulative balances include pre-home rule deficits. Other figures are annual.

**LA:** The fiscal 1986 deficit of \$202 million will be eliminated over a four-year period and is not reflected in fiscal 1987 figures.

**MO:** Does not reflect Cash Operating Reserve Fund in excess of \$143 million.

**ND:** Fiscal 1987 revenues and expenditures are based on pending legislation.

**OR:** Oregon prepares its budget on a biennial basis. For this report, fiscal year expenditures were split using a ratio of 48 percent for the first year of the biennium, and 52 percent for the second year.

**SC:** Rainy Day Fund is used to lower operational deficit.

**VA:** Capital outlay appropriations for the biennium are contained in the first year of the budget and are subject to carry forward in the second year. Expenditures include amounts transferred to other fund accounts prior to final expenditure and amounts required to be reappropriated.

Table A-3  
FISCAL 1988 STATE GENERAL FUND  
(\$ in millions)  
GOVERNORS' PROPOSED BUDGET

| State          | Beginning<br>Balance | Revenue | Adjustments   | Resources | Expenditures | Transfers | Ending<br>Balance | Budget<br>Stab. Fund |
|----------------|----------------------|---------|---------------|-----------|--------------|-----------|-------------------|----------------------|
| Alabama        |                      |         | NOT AVAILABLE |           |              |           |                   |                      |
| Alaska         | (875)                | 1,325   | 1,487         | 1,937     | 1,885        |           | 52                | 0                    |
| Arizona        | 5                    | 2,398   |               | 2,403     | 2,383        |           | 19                |                      |
| Arkansas       | 0                    | 1,702   |               | 1,702     | 1,702        |           | 0                 | 0                    |
| California     | 561                  | 31,675  |               | 32,236    | 31,264       | 67        | 1,040             | **                   |
| Colorado       | 108                  | 2,111   | 295           | 2,513     | 2,140        | (50)      | 323               | **                   |
| Connecticut    | 0                    | 4,919   |               | 4,919     | 4,919        |           | 0                 | 246                  |
| Delaware       | 128                  | 980     |               | 1,108     | 1,001        |           | 108               | **                   |
| Florida        | 0                    | 8,870   |               | 8,870     | 8,445        | (425)     | 0                 | 523                  |
| Georgia        | 0                    | 5,772   |               | 5,772     | 5,772        |           | 0                 | 173                  |
| Hawaii         | 112                  | 1,821   | 10            | 1,943     | 1,830        |           | 113               |                      |
| Idaho          | 0                    | 580     | 83            | 663       | 663          |           | 0                 | 0                    |
| Illinois       | 219                  | 11,472  | 805           | 12,496    | 11,403       | (874)     | 219               |                      |
| Indiana        | 16                   | 3,608   |               | 3,624     | 3,378        | (235)     | 11                | 169                  |
| Iowa           | 14                   | 2,650   | (220)         | 2,444     | 2,435        | (9)       | 0                 | 9                    |
| Kansas         | 52                   | 1,947   | 15            | 2,014     | 1,860        | (25)      | 129               |                      |
| Kentucky       | 137                  | 3,207   |               | 3,344     | 3,293        | (50)      | 1                 | 50                   |
| Louisiana      |                      |         | NOT AVAILABLE |           |              |           |                   |                      |
| Maine          | 0                    | 1,128   | 3             | 1,131     | 1,122        | (3)       | 6                 | 8                    |
| Maryland       | 42                   | 4,883   |               | 4,925     | 4,916        | (5)       | 4                 | 55                   |
| Massachusetts  | 39                   | 7,620   |               | 7,659     | 7,368        | (290)     | 0                 |                      |
| Michigan       | 31                   | 6,464   |               | 6,495     | 6,457        |           | 39                | 367                  |
| Minnesota      | 179                  | 5,417   | 20            | 5,616     | 5,431        | (145)     | 40                | **                   |
| Mississippi    | 31                   | 1,517   |               | 1,547     | 1,547        |           | 0                 | 40                   |
| Missouri       | 0                    | 3,615   | 40            | 3,655     | 3,655        |           | 0                 | 0                    |
| Montana        | 27                   | 388     |               | 415       | 402          |           | 13                |                      |
| Nebraska       | (10)                 | 896     | 2             | 888       | 862          |           | 26                | 25                   |
| Nevada         | 44                   | 552     | 4             | 600       | 556          |           | 44                |                      |
| New Hampshire  | 26                   | 525     |               | 551       | 526          | (1)       | 24                | 26                   |
| New Jersey     | 448                  | 9,616   |               | 10,064    | 9,869        |           | 195               |                      |
| New Mexico     | 93                   | 1,428   | 99            | 1,620     | 1,516        | 1         | 106               | **                   |
| New York       | 169                  | 26,275  |               | 26,444    | 25,194       | (1,065)   | 185               | **                   |
| North Carolina | 178                  | 5,643   |               | 5,821     | 5,641        |           | 180               |                      |
| North Dakota   | 1                    | 541     |               | 542       | 546          |           | (4)               |                      |
| Ohio           | 32                   | 10,693  |               | 10,725    | 10,678       |           | 47                | 151                  |
| Oklahoma       | 15                   | 1,753   |               | 1,768     | 1,681        |           | 87                |                      |
| Oregon         | 203                  | 1,628   |               | 1,831     | 1,720        |           | 112               |                      |
| Pennsylvania   | 262                  | 10,089  | (36)          | 10,315    | 10,243       | (70)      | 2                 | 85                   |
| Rhode Island   | 45                   | 1,180   |               | 1,225     | 1,193        | (14)      | 19                | 28                   |
| South Carolina | 0                    | 2,829   |               | 2,829     | 2,804        | (25)      | 0                 | 83                   |
| South Dakota   | 27                   | 346     |               | 373       | 365          |           | 8                 |                      |
| Tennessee      | 75                   | 3,058   |               | 3,133     | 3,032        | (26)      | 75                | **                   |
| Texas          | (1,030)              | 10,058  |               | 9,028     | 6,282        | (2,746)   | 0                 |                      |
| Utah           | 0                    | 1,372   |               | 1,372     | 1,372        |           | 0                 | 0                    |
| Vermont        | 11                   | 449     | 4             | 464       | 457          |           | 7                 |                      |
| Virginia       | 0                    | 4,875   | 67            | 4,942     | 4,937        |           | 5                 | 28                   |
| Washington     | 107                  | 5,184   |               | 5,291     | 5,261        |           | 29                |                      |
| West Virginia  | 0                    | 1,617   |               | 1,617     | 1,617        |           | 0                 |                      |
| Wisconsin      | 102                  | 5,252   |               | 5,354     | 5,299        |           | 55                |                      |
| Wyoming        | 0                    | 313     |               | 313       | 304          | 26        | 35                | 111                  |
| Total          | 1,624                | 222,241 | 2,678         | 226,541   | 217,226      | (5,964)   | 3,354             | 2,177                |
| Dist. of Col.  | (205)                | 2,614   |               | 2,409     | 2,507        | (107)     | (205)             |                      |

## NOTES TO A-3, FISCAL 1988

**\*\*Budget Stabilization Fund is included with ending balance.**

**\*Notes:** Figures may not add due to rounding. For explanation of adjustments and transfers, see footnotes at the end of the Appendix. Transfers going into the general fund are positive numbers and transfers from the general fund are negative numbers.

**AK:** Information obtained from the Legislative Finance Division and not from the governor's Office of Management and Budget.

**AL:** Fiscal 1988 budget has not yet been released.

**DC:** Cumulative balances include pre-home rule deficits. Other figures are annual.

**IA:** \$14 million was transferred from the stabilization fund to the general fund and is represented as the beginning balance.

**LA:** The deficit will be eliminated over a four-year period.

**MO:** Does not reflect cash operating Reserve Fund in excess of \$143 million.

**ND:** The deficit figure for Fiscal 1988 reported here is a mid-biennial figure. North Dakota is only required to balance the budget for the biennium. Expenditures represent 49 percent of biennial recommendations.

**OK:** The governor has recommended combining the Human Services Fund with the general fund. To maintain comparability, these figures have been excluded from the figures listed in this table.

**OR:** Oregon prepares its budget on a biennial basis. For this report, fiscal year expenditures were split using a ratio of 48 percent for the first year of the biennium, and 52 percent for the second year.

**UT:** General fund figures represents enacted appropriations not governor's recommendation.

**VA:** Capital outlay appropriations for the biennium are contained in the first year of the budget and are subject to carry forward in the second year. Expenditures include amounts transferred to other fund accounts prior to final expenditure and amounts required to be appropriated. Fiscal 1988 figure is a proposed appropriation that reserves additional revenue to be received from accounting changes made by the Federal Tax Reform Act of 1986.

**WA:** Beginning balance was not allocated to pension fund as is common state practice.

Table A-4  
FISCAL 1989 STATE GENERAL FUND  
(\$ in millions)  
GOVERNORS' PROPOSED BUDGET

| State          | Beginning<br>Balance | Revenue | Adjustments | Resources | Expenditures | Transfers | Ending<br>Balance | Budget<br>Stab. Fund |
|----------------|----------------------|---------|-------------|-----------|--------------|-----------|-------------------|----------------------|
| Alabama        |                      |         |             |           |              |           |                   |                      |
| Alaska         |                      |         |             |           |              |           |                   |                      |
| Arizona        |                      |         |             |           |              |           |                   |                      |
| Arkansas       | 0                    | 1,781   |             | 1,781     | 1,781        |           | 0                 | 0                    |
| California     |                      |         |             |           |              |           |                   |                      |
| Colorado       |                      |         |             |           |              |           |                   |                      |
| Connecticut    |                      |         |             |           |              |           |                   |                      |
| Delaware       |                      |         |             |           |              |           |                   |                      |
| Florida        | 0                    | 9,517   |             | 9,517     | 8,985        | (331)     | 202               | 880                  |
| Georgia        |                      |         |             |           |              |           |                   |                      |
| Hawaii         | 113                  | 1,899   | 10          | 2,022     | 1,896        |           | 126               |                      |
| Idaho          |                      |         |             |           |              |           |                   |                      |
| Illinois       |                      |         |             |           |              |           |                   |                      |
| Indiana        | 11                   | 3,817   |             | 3,829     | 3,566        | (261)     | 1                 | 211                  |
| Iowa           |                      |         |             |           |              |           |                   |                      |
| Kansas         |                      |         |             |           |              |           |                   |                      |
| Kentucky       |                      |         |             |           |              |           |                   |                      |
| Louisiana      |                      |         |             |           |              |           |                   |                      |
| Maine          | 6                    | 1,217   | 3           | 1,226     | 1,221        | (3)       | 2                 | 8                    |
| Maryland       |                      |         |             |           |              |           |                   |                      |
| Massachusetts  |                      |         |             |           |              |           |                   |                      |
| Michigan       |                      |         |             |           |              |           |                   |                      |
| Minnesota      | 40                   | 5,795   | 18          | 5,853     | 5,433        | (154)     | 266               | **                   |
| Mississippi    |                      |         |             |           |              |           |                   |                      |
| Missouri       |                      |         |             |           |              |           |                   |                      |
| Montana        | 13                   | 410     |             | 423       | 400          |           | 23                |                      |
| Nebraska       | 26                   | 916     |             | 942       | 876          |           | 66                | 26                   |
| Nevada         | 44                   | 584     | 4           | 632       | 589          |           | 43                |                      |
| New Hampshire  | 24                   | 536     |             | 560       | 544          | (1)       | 15                | 27                   |
| New Jersey     |                      |         |             |           |              |           |                   |                      |
| New Mexico     |                      |         |             |           |              |           |                   |                      |
| New York       |                      |         |             |           |              |           |                   |                      |
| North Carolina | 180                  | 6,104   |             | 6,284     | 6,284        |           | 0                 |                      |
| North Dakota   | (4)                  | 583     |             | 579       | 568          |           | 11                |                      |
| Ohio           | 47                   | 11,314  |             | 11,361    | 11,298       |           | 63                | 151                  |
| Oklahoma       |                      |         |             |           |              |           |                   |                      |
| Oregon         | 112                  | 1,812   |             | 1,924     | 1,863        |           | 61                |                      |
| Pennsylvania   | 2                    | 10,741  | (40)        | 10,703    | 10,653       | (50)      | 0                 | 120                  |
| Rhode Island   |                      |         |             |           |              |           |                   |                      |
| South Carolina |                      |         |             |           |              |           |                   |                      |
| South Dakota   |                      |         |             |           |              |           |                   |                      |
| Tennessee      |                      |         |             |           |              |           |                   |                      |
| Texas          | 0                    | 10,649  |             | 10,649    | 7,849        | (2,787)   | 0                 |                      |
| Utah           |                      |         |             |           |              |           |                   |                      |
| Vermont        |                      |         |             |           |              |           |                   |                      |
| Virginia       |                      |         |             |           |              |           |                   |                      |
| Washington     | 29                   | 5,417   |             | 5,446     | 5,232        |           | 214               |                      |
| West Virginia  |                      |         |             |           |              |           |                   |                      |
| Wisconsin      | 55                   | 5,486   |             | 5,541     | 5,320        | (168)     | 53                |                      |
| Wyoming        |                      |         |             |           |              |           |                   |                      |
| Total          | 698                  | 78,578  | (5)         | 79,272    | 74,358       | (3,755)   | 1,146             | 1,423                |
| Dist. of Col.  |                      |         |             |           |              |           |                   |                      |

NOTES TO A-4, FISCAL 1989

\*\*Budget Stabilization Fund is included with ending balance.

\*Notes: Figures may not add due to rounding. For explanation of adjustments and transfers, see footnotes at the end of the Appendix. Transfers going into the general fund are positive numbers and transfers from the general fund are negative numbers.

ND: Expenditures represent 51 percent of biennial recommendation.

OR: Oregon prepares its budget on a biennial basis. For this report, fiscal year expenditures were split using a ratio of 48 percent for the first year of the biennium, and 52 percent for the second year.



## NOTES TO APPENDIX TABLES A-1, A-2, A-3, AND A-4

### *Explanation of General Fund Budget Adjustments*

**Alaska.** Fiscal 1988 – Includes balance from Budget Stabilization Fund, excess earnings from the Permanent Fund, change in oil severance tax, and adoption of a personal income tax.

**Alabama.** Fiscal 1986 and 1987 – Funds taken out of the Special Educational Trust Fund to pay for trade school and junior college authority bonds and the administrative cost of the Revenue Department.

**Arizona.** Fiscal 1986 – Continuing appropriations of \$34 million and restatement of capital projects to Capital Projects Fund.

**Colorado.** Fiscal 1986 – Transfer from Water Fund, \$20 million; tax amnesty, \$5.4 million. Fiscal 1987 and 1988 – Adjustments represent revenue gain anticipated as a result of federal tax reform.

**Hawaii.** Prior year's appropriation lapses.

**Idaho.** Most of the amounts shown represent a temporary sales tax increase which the governor is recommending to be made permanent.

**Indiana.** Fiscal 1986 – Auditors adjustments.

**Iowa.** Tax refunds.

**Kansas.** Represents reduced portion of sales tax dedicated to the Highway Fund.

**Kentucky.** Settlement of a fund transfer suit by the state Supreme Court.

**Louisiana.** Fiscal 1987 – Reflects transfers from several funds into the general fund as well as temporary changes in deductions.

**Maine.** Prior year's appropriation lapses.

**Massachusetts.** Accounts payable reversions.

**Minnesota.** Prior year adjustments and transfer from other funds.

**Missouri.** Prior year's appropriation lapses.

**Nebraska.** Lapse from excess cash funds.

**Nevada.** Amounts represent reversions, court settlements, and accounting adjustments.

**New Jersey.** Adjustments represent prior year and current year appropriation lapses, and not direct charges and credits to fund balance.

**New Hampshire.** Fiscal 1986 – Reversions from prior year's appropriations.

**New Mexico.** Fiscal 1986 and 1987 – Amounts represent non-reoccurring revenues; Fiscal 1988 – non-reoccurring revenues, \$5 million, and governor's revenue proposal, \$94 million.

**North Carolina.** Revenue figures include tax reduction package totalling Fiscal 1987, \$135 million; Fiscal 1988, \$177 million; Fiscal 1989, \$203 million. Also revenue windfall from federal tax reform is included for Fiscal 1988 of \$25 million.

**Oklahoma.** Fiscal 1986 – Decrease in cash flow needs to Fiscal 1987. Fiscal 1987 – Transfer of \$20 million from other funds to general fund (requires legislation to be enacted).

**Utah.** Overhead allocation from transportation and restricted funds.

**Vermont.** Fiscal 1986 – Reversions and direct application, \$2 million; recissions, \$2 million. Fiscal 1987 – Reversions, \$2 million; enhanced tax collection activity, \$2 million. Fiscal 1988 – Reversions, \$2 million; enhanced tax collection activity, \$4 million; tax reduction, \$2 million.

**Virginia.** Transfers from ABC enterprise fund and other non-general fund accounts as required by law.

**Washington.** Fiscal 1987 – Reversions, \$58 million.

### *Explanation of Transfers In to/Out of the General Fund*

**California.** Transfers from the general fund to repay previously borrowed funds from other state funds. Amounts transferred into the general fund have been mandated by legislation.

**Colorado.** Fiscal 1986 - Transfers from the general fund include Highway User Tax Fund, \$51.7 million; other fund paybacks, \$74.8 million; Fiscal 1987 - Highway User Tax Fund, \$40 million, other fund paybacks, \$21.7 million; Fiscal 1988 - Highway User Tax Fund, \$50 million.

**Connecticut.** Fiscal 1986 - Transfer to Municipal Infrastructure Trust Fund, Revenue Sharing Account, \$40 million; Transfer to Municipal Liability Trust Fund, \$15 million; Miscellaneous Adjustments, \$1 million. Reserved for - Transfer to Education Excellence Trust Fund, \$100 million; Transfer to Municipal Infrastructure Trust Fund, \$30 million; Transfer to Budget Reserve Fund, \$16.2 million; Transfer to Municipal Solid Waste Recycling Trust Fund, \$10 million; Transfer to Transfer Transportation Fund, \$10 million; Town Improvement Grants, \$33 million; and Debt Retirement, \$50.9 million.

**District of Columbia.** Fiscal 1987 - GAAP adjustment, \$46 million. Fiscal 1986, 1987, and 1988 represent transfers in of lottery revenue and transfers out to enterprise funds.

**Florida.** Transfers shown are between the general fund and the Working Capital Fund. It does not account entirely for the change in the Working Capital Fund balance due to resources deposited and expenditures made directly from this fund.

**Illinois.** Transfers out are the statutory percentages of income and sales tax receipts made to other funds and general obligation debt service. Transfers in include percentage of lottery sales and other reimbursements.

**Indiana.** Transfers to Property Tax Replacement Fund each year. Also in Fiscal 1989 - \$42 million transferred to Rainy Day Fund.

**Iowa.** Transfers to the Iowa Economic Emergency Fund.

**Kansas.** Transfer of funds to hazardous waste clean-up, state emergency fund, County Reappraisal Fund, lottery operating fund, and adult care homes lawsuit settlement fund.

**Kentucky.** Transfer to the budget stabilization fund.

**Maine.** Transfers to operating and working capital reserve and contingent account.

**Maryland.** Transfers to Revenue Stabilization Account.

**Massachusetts.** Transfers to cover deficits in other funds and to pension reserves.

**Michigan.** Fiscal 1986 - Reserve appropriation for capital outlay, changes in other reserves, and \$31 million transfer to budget stabilization fund.

**Minnesota.** Transfer to other funds such as debt service, trunk highways, and revolving funds, etc.

**Nevada.** Transfers from Fiscal 1987 appropriations to Fiscal 1986.

**New York.** Fiscal 1986 - Transfers to the general fund, \$139 million; Transfers from the general fund to capital, \$477 million; for debt service, \$583 million; other, \$138 million. Fiscal 1987 - Transfers to the general fund, \$159 million; transfers from the general fund to capital, \$636 million for debt service, \$613 million; other, \$69 million. Fiscal 1988 - Transfers to the general fund, \$145 million; transfers from the general fund to capital, \$390 million; for debt service, \$742 million; other, \$81 million.

**North Dakota.** Fiscal 1986 - Transfers from general fund to agency operating funds after the close of the biennium.

**Oklahoma.** Fiscal 1986 - Transfer to the Human Services Fund. Fiscal 1987 - Increased need in cash-flow to Fiscal 1988 (requires legislation).

**Rhode Island.** Fiscal 1986 - Intra-year recoveries, \$1 million; transfer to reserve fund, \$6 million. Fiscal 1987 - Intra-year recoveries, \$1 million; transfer to reserve fund, \$9 million; transfer to asset protection fund, \$4 million. Fiscal 1988 - Transfer to reserve fund, \$9 million; transfer to asset protection fund, \$5 million.

**South Carolina.** Transfer to or from General Fund Reserve.

**Utah.** Flood account and transfers from capital projects to general fund.

**Vermont.** Fiscal 1986 - Transfer to transportation fund \$2 million; transfer to Gramm-Rudman-Hollings Contingency Fund, \$4 million. Fiscal 1987 - Transfer to special fund to retire bond issue, \$4 million.

**West Virginia.** Fiscal 1987 - Transfer by legislation between fiscal years.

**Wyoming.** Fiscal 1987 - Transfer to Budget Reserve Account. Fiscal 1988 - Transfer from Budget Reserve Account.

Table A-5  
YEAR-END BALANCES AS A PERCENT OF EXPENDITURES, FISCAL 1986 TO 1989

| STATE          | -----GENERAL FUND ENDING BALANCES----- |             |             |             | -----AS A PERCENT OF EXPENDITURES----- |             |             |             |
|----------------|--|-------------|-------------|-------------|--|-------------|-------------|-------------|
|                | Fiscal 1986                            | Fiscal 1987 | Fiscal 1988 | Fiscal 1989 | Fiscal 1986                            | Fiscal 1987 | Fiscal 1988 | Fiscal 1989 |
| Alabama        | 9                                      | 1           |             |             | 0.3                                    | 0.0         |             |             |
| Alaska         | (196)                                  | (875)       | 52          |             | -7.0                                   | -36.7       | 2.8         |             |
| Arizona        | (16)                                   | 5           | 19          |             | -0.7                                   | 0.2         | 0.8         |             |
| Arkansas       | 0                                      | 0           | 0           | 0           | 0.0                                    | 0.0         | 0.0         | 0.0         |
| California     | 686                                    | 561         | 1,040       |             | 2.4                                    | 1.8         | 3.3         |             |
| Colorado       | 4                                      | 130         | 323         |             | 0.2                                    | 6.6         | 15.1        |             |
| Connecticut    | 0                                      | 0           | 0           |             | 0.0                                    | 0.0         | 0.0         |             |
| Delaware       | 141                                    | 128         | 108         |             | 15.2                                   | 13.6        | 10.8        |             |
| Florida        | 186                                    | 0           | 0           | 202         | 2.7                                    | 0.0         | 0.0         | 2.2         |
| Georgia        | 94                                     | 0           | 0           |             | 1.9                                    | 0.0         | 0.0         |             |
| Hawaii         | 137                                    | 112         | 113         | 126         | 8.6                                    | 6.5         | 6.2         | 6.6         |
| Idaho          | 1                                      | 0           | 0           |             | 0.2                                    | 0.0         | 0.0         |             |
| Illinois       | 288                                    | 219         | 219         |             | 2.9                                    | 2.1         | 1.9         |             |
| Indiana        | 39                                     | 16          | 11          | 1           | 1.2                                    | 0.5         | 0.3         | 0.0         |
| Iowa           | 0                                      | 0           | 0           |             | 0.0                                    | 0.0         | 0.0         |             |
| Kansas         | 20                                     | 52          | 129         |             | 1.1                                    | 3.0         | 6.9         |             |
| Kentucky       | 209                                    | 137         | 1           |             | 7.9                                    | 4.6         | 0.0         |             |
| Louisiana      | (202)                                  | 8           |             |             | -4.7                                   | 0.2         |             |             |
| Maine          | 10                                     | 0           | 6           | 2           | 1.1                                    | 0.0         | 0.5         | 0.2         |
| Maryland       | 53                                     | 42          | 4           |             | 1.3                                    | 0.9         | 0.1         |             |
| Massachusetts  | 333                                    | 39          | 0           |             | 5.4                                    | 0.6         | 0.0         |             |
| Michigan       | 153                                    | 31          | 39          |             | 2.6                                    | 0.5         | 0.6         |             |
| Minnesota      | 370                                    | 179         | 40          | 266         | 7.6                                    | 3.4         | 0.7         | 4.9         |
| Mississippi    | 52                                     | 31          | 0           |             | 3.4                                    | 2.1         | 0.0         |             |
| Missouri       | 110                                    | 0           | 0           |             | 3.6                                    | 0.0         | 0.0         |             |
| Montana        | 16                                     | 27          | 13          | 23          | 4.4                                    | 7.1         | 3.2         | 5.8         |
| Nebraska       | 18                                     | (10)        | 26          | 66          | 2.2                                    | -1.1        | 3.0         | 7.5         |
| Nevada         | 85                                     | 44          | 44          | 43          | 17.9                                   | 7.7         | 7.9         | 7.3         |
| New Hampshire  | 32                                     | 26          | 24          | 15          | 6.8                                    | 5.4         | 4.6         | 2.8         |
| New Jersey     | 521                                    | 448         | 195         |             | 6.0                                    | 4.9         | 2.0         |             |
| New Mexico     | 124                                    | 93          | 106         |             | 8.8                                    | 6.4         | 7.0         |             |
| New York       | 153                                    | 169         | 185         |             | 0.7                                    | 0.7         | 0.7         |             |
| North Carolina | 319                                    | 178         | 180         | 0           | 6.4                                    | 3.3         | 3.2         | 0.0         |
| North Dakota   | 109                                    | 1           | (4)         | 11          | 20.8                                   | 0.2         | -0.7        | 1.9         |
| Ohio           | 458                                    | 32          | 47          | 63          | 4.8                                    | 0.3         | 0.4         | 0.6         |
| Oklahoma       | 0                                      | 15          | 87          |             | 0.0                                    | 0.9         | 5.2         |             |
| Oregon         | 191                                    | 203         | 112         | 61          | 11.9                                   | 11.7        | 6.5         | 3.3         |
| Pennsylvania   | 213                                    | 262         | 2           | 0           | 2.3                                    | 2.7         | 0.0         | 0.0         |
| Rhode Island   | 52                                     | 45          | 19          |             | 5.0                                    | 4.0         | 1.6         |             |
| South Carolina | 15                                     | (6)         | 0           |             | 0.6                                    | -0.2        | 0.0         |             |
| South Dakota   | 31                                     | 27          | 8           |             | 9.0                                    | 7.4         | 2.2         |             |
| Tennessee      | 144                                    | 75          | 75          |             | 5.5                                    | 2.5         | 2.5         |             |
| Texas          | (231)                                  | (1,030)     | 0           | 0           | -2.8                                   | -12.0       | 0.0         | 0.0         |
| Utah           | 2                                      | 0           | 0           |             | 0.2                                    | 0.0         | 0.0         |             |
| Vermont        | 3                                      | 11          | 7           |             | 0.8                                    | 2.6         | 1.5         |             |
| Virginia       | 206                                    | 0           | 5           |             | 5.1                                    | 0.0         | 0.1         |             |
| Washington     | 1                                      | 107         | 29          | 214         | 0.0                                    | 2.3         | 0.6         | 4.1         |
| West Virginia  | 112                                    | 0           | 0           |             | 7.0                                    | 0.0         | 0.0         |             |
| Wisconsin      | 237                                    | 102         | 55          | 53          | 4.9                                    | 2.0         | 1.0         | 1.0         |
| Wyoming        | 106                                    | 0           | 35          |             | 25.0                                   | 0.0         | 11.5        |             |
| Total          | 5,398                                  | 1,635       | 3,354       | 1,146       | 2.6                                    | 0.8         | 1.5         | 1.5         |

Table A-6  
BUDGET STABILIZATION FUNDS, FISCAL 1986 TO 1989

| STATE          | -----STABILIZATION FUND BALANCES----- |             |             |             | -----AS A PERCENT OF EXPENDITURES----- |             |             |             |
|----------------|---------------------------------------|-------------|-------------|-------------|--|-------------|-------------|-------------|
|                | Fiscal 1986                           | Fiscal 1987 | Fiscal 1988 | Fiscal 1989 | Fiscal 1986                            | Fiscal 1987 | Fiscal 1988 | Fiscal 1989 |
| Alabama        | 0                                     | 0           |             |             | 0.0                                    | 0.0         |             |             |
| Alaska         | 436                                   | 436         | 0           |             | 15.6                                   | 18.3        | 0.0         |             |
| Arizona        |                                       |             |             |             |  |             |             |             |
| Arkansas       |                                       |             |             |             |  |             |             |             |
| California     | **                                    | **          | **          |             |  |             |             |             |
| Colorado       | **                                    | **          | **          |             |  |             |             |             |
| Connecticut    | 198                                   | 215         | 246         |             | 4.9                                    | 5.0         | 5.0         |             |
| Delaware       | **                                    | **          | **          |             |  |             |             |             |
| Florida        | 131                                   | 82          | 523         | 880         | 1.9                                    | 1.1         | 6.2         | 9.8         |
| Georgia        | 151                                   | 159         | 173         |             | 3.0                                    | 2.9         | 3.0         |             |
| Hawaii         |                                       |             |             |             |  |             |             |             |
| Idaho          | 0                                     | 0           | 0           |             | 0.0                                    | 0.0         | 0.0         |             |
| Illinois       |                                       |             |             |             |  |             |             |             |
| Indiana        | 145                                   | 164         | 169         | 211         | 4.6                                    | 5.0         | 5.0         | 5.9         |
| Iowa           | 8                                     | 14          | 9           |             | 0.4                                    | 0.6         | 0.4         |             |
| Kansas         |                                       |             |             |             |  |             |             |             |
| Kentucky       |                                       | 25          | 50          |             | 0.0                                    | 0.8         | 1.5         |             |
| Louisiana      |                                       |             |             |             |  |             |             |             |
| Maine          | 10                                    | 16          | 8           | 8           | 1.1                                    | 1.5         | 0.7         | 0.7         |
| Maryland       | 0                                     | 50          | 55          |             | 0.0                                    | 1.1         | 1.1         |             |
| Massachusetts  | 0                                     | 0           | 0           |             | 0.0                                    | 0.0         | 0.0         |             |
| Michigan       | 358                                   | 344         | 367         |             | 6.0                                    | 5.5         | 5.7         |             |
| Minnesota      | **                                    | **          | **          | **          |  |             |             |             |
| Mississippi    | 38                                    | 39          | 40          |             | 2.5                                    | 2.6         | 2.6         |             |
| Missouri       | 0                                     | 0           | 0           |             | 0.0                                    | 0.0         | 0.0         |             |
| Montana        |                                       |             |             |             |  |             |             |             |
| Nebraska       | 22                                    | 23          | 25          | 26          | 2.7                                    | 2.6         | 2.9         | 3.0         |
| Nevada         |                                       |             |             |             |  |             |             |             |
| New Hampshire  |                                       | 25          | 26          | 27          | 0.0                                    | 5.2         | 4.9         | 5.0         |
| New Jersey     |                                       | -           |             |             |  |             |             |             |
| New Mexico     | **                                    | **          | **          |             |  |             |             |             |
| New York       | **                                    | **          | **          |             |  |             |             |             |
| North Carolina |                                       |             |             |             |  |             |             |             |
| North Dakota   |                                       |             |             |             |  |             |             |             |
| Ohio           | 141                                   | 151         | 151         | 151         | 1.5                                    | 1.4         | 1.4         | 1.3         |
| Oklahoma       | 0                                     | 0           | 0           |             | 0.0                                    | 0.0         | 0.0         |             |
| Oregon         |                                       |             |             |             |  |             |             |             |
| Pennsylvania   | 25                                    | 50          | 85          | 120         | 0.3                                    | 0.5         | 0.8         | 1.1         |
| Rhode Island   | 10                                    | 19          | 28          |             | 1.0                                    | 1.7         | 2.3         |             |
| South Carolina | 52                                    | 58          | 83          |             | 2.0                                    | 2.2         | 3.0         |             |
| South Dakota   |                                       |             |             |             |  |             |             |             |
| Tennessee      | **                                    | **          | **          |             |  |             |             |             |
| Texas          |                                       |             |             |             |  |             |             |             |
| Utah           |                                       | 0           | 0           |             | 0.0                                    | 0.0         | 0.0         |             |
| Vermont        |                                       |             |             |             |  |             |             |             |
| Virginia       | 0                                     | 32          | 28          |             | 0.0                                    | 0.7         | 0.6         |             |
| Washington     | 0                                     | 0           |             |             | 0.0                                    | 0.0         | 0.0         | 0.0         |
| West Virginia  |                                       |             |             |             |  |             |             |             |
| Wisconsin      | 0                                     | 0           | 0           |             | 0.0                                    | 0.0         | 0.0         | 0.0         |
| Wyoming        | 105                                   | 137         | 111         |             | 24.8                                   | 34.1        | 36.5        |             |
| Total          | 1,830                                 | 2,039       | 2,177       | 1,423       | 0.9                                    | 0.9         | 1.0         | 1.9         |

\*\*Budget stabilization fund is included with ending balance.

Table A-7  
NOMINAL AND REAL ANNUAL CHANGES IN EXPENDITURES, FISCAL 1987 TO 1989

| STATE          | -----NOMINAL PERCENTAGE CHANGE----- |             |             | -----REAL PERCENTAGE CHANGE----- |             |             |
|----------------|-------------------------------------|-------------|-------------|----------------------------------|-------------|-------------|
|                | Fiscal 1987                         | Fiscal 1988 | Fiscal 1989 | Fiscal 1987                      | Fiscal 1988 | Fiscal 1989 |
| Alabama        | -8.4                                | n/a         |             | -11.7                            | n/a         |             |
| Alaska         | -14.6                               | -20.8       |             | -17.7                            | -23.8       |             |
| Arizona        | 2.9                                 | -0.5        |             | -0.8                             | -4.3        |             |
| Arkansas       | 2.8                                 | 4.4         | 4.6         | -0.9                             | 0.4         | 0.5         |
| California     | 7.1                                 | 1.2         |             | 3.2                              | -2.6        |             |
| Colorado       | 5.6                                 | 8.6         |             | 1.8                              | 4.5         |             |
| Connecticut    | 8.3                                 | 13.3        |             | 4.3                              | 9.0         |             |
| Delaware       | 1.1                                 | 6.6         |             | -2.6                             | 2.6         |             |
| Florida        | 13.8                                | 8.5         | 6.4         | 9.7                              | 4.4         | 2.2         |
| Georgia        | 7.6                                 | 6.7         |             | 3.7                              | 2.7         |             |
| Hawaii         | 7.7                                 | 6.1         | 3.6         | 3.8                              | 2.1         | -0.5        |
| Idaho          | 4.8                                 | 8.9         |             | 1.0                              | 4.8         |             |
| Illinois       | 3.8                                 | 9.7         |             | 0.1                              | 5.6         |             |
| Indiana        | 4.8                                 | 3.2         | 5.6         | 1.0                              | -0.6        | 1.4         |
| Iowa           | 1.4                                 | 12.0        |             | -2.2                             | 7.8         |             |
| Kansas         | -0.6                                | 7.4         |             | -4.2                             | 3.4         |             |
| Kentucky       | 11.3                                | 11.4        |             | 7.3                              | 7.3         |             |
| Louisiana      | -8.1                                | n/a         |             | -11.4                            | n/a         |             |
| Maine          | 9.8                                 | 7.5         | 8.8         | 5.8                              | 3.5         | 4.6         |
| Maryland       | 7.0                                 | 10.4        |             | 3.1                              | 6.3         |             |
| Massachusetts  | 10.4                                | 7.9         |             | 6.5                              | 3.9         |             |
| Michigan       | 5.2                                 | 2.8         |             | 1.4                              | -1.0        |             |
| Minnesota      | 7.9                                 | 3.7         | 0.0         | 4.0                              | -0.2        | -3.9        |
| Mississippi    | -0.3                                | 2.3         |             | -3.9                             | -1.5        |             |
| Missouri       | 9.3                                 | 9.4         |             | 5.3                              | 5.3         |             |
| Montana        | 4.1                                 | 5.2         | -0.5        | 0.3                              | 1.3         | -4.4        |
| Nebraska       | 5.4                                 | -1.5        | 1.6         | 1.6                              | -5.2        | -2.4        |
| Nevada         | 20.0                                | -2.3        | 5.9         | 15.7                             | -5.9        | 1.8         |
| New Hampshire  | 3.2                                 | 8.7         | 3.4         | -0.5                             | 4.6         | -0.6        |
| New Jersey     | 4.5                                 | 8.2         |             | 0.7                              | 4.2         |             |
| New Mexico     | 3.2                                 | 3.9         |             | -0.6                             | 0.0         |             |
| New York       | 7.6                                 | 7.7         |             | 3.7                              | 3.6         |             |
| North Carolina | 7.6                                 | 5.4         | 11.4        | 3.7                              | 1.5         | 7.0         |
| North Dakota   | 5.9                                 | -1.8        | 4.0         | 2.1                              | -5.5        | -0.1        |
| Ohio           | 10.5                                | 1.0         | 5.8         | 6.5                              | -2.8        | 1.7         |
| Oklahoma       | -19.6                               | 2.4         |             | -22.5                            | -1.4        |             |
| Oregon         | 8.3                                 | -1.0        | 8.3         | 4.4                              | -4.7        | 4.1         |
| Pennsylvania   | 3.8                                 | 6.2         | 4.0         | 0.1                              | 2.2         | -0.1        |
| Rhode Island   | 6.6                                 | 6.8         |             | 2.7                              | 2.8         |             |
| South Carolina | 3.0                                 | 5.0         |             | -0.7                             | 1.1         |             |
| South Dakota   | 5.2                                 | 0.3         |             | 1.4                              | -3.5        |             |
| Tennessee      | 14.2                                | 2.2         |             | 10.0                             | -1.6        |             |
| Texas          | 3.3                                 | -26.6       | 24.9        | -0.4                             | -29.4       | 20.0        |
| Utah           | 0.5                                 | 6.9         |             | -3.1                             | 2.9         |             |
| Vermont        | 9.8                                 | 7.0         |             | 5.8                              | 3.0         |             |
| Virginia       | 18.5                                | 3.6         |             | 14.2                             | -0.3        |             |
| Washington     | 4.6                                 | 11.3        | -0.6        | 0.8                              | 7.1         | -0.5        |
| West Virginia  | 5.6                                 | -4.1        |             | 1.8                              | -7.7        |             |
| Wisconsin      | 3.7                                 | 4.8         | 0.4         | 0.0                              | 0.9         | -3.5        |
| Wyoming        | -5.2                                | -24.4       |             | -8.6                             | -27.2       |             |
| Total          | 5.8                                 | 3.9         | 6.3         | 1.9                              | 0.0         | 2.2         |
| Dist. of Col.  | 4.1                                 | 8.9         |             | 0.3                              | 4.8         |             |

**Appendix Table A-8  
PROPOSED STATE TAX CHANGES, 1987**

***Personal Income Tax Changes***

(Does not include changes related to windfall/federal tax reform issue)

**Alaska:** Institute a personal income tax based on federal definitions of income, effective January 1988. Calendar Year 1988 = \$250 million.

**Arkansas:** Adopt federal taxable income (without adopting federal personal exemption or standard deduction) as a starting point for tax computation. Currently, uses no federal starting point. Fiscal 1988 = \$35.9 million.

**Illinois:** Increase rate from 2.5 percent to 3 percent, effective 7/87. Phase-in increase of personal exemption from \$1,000 per person to \$1,500 per person, effective January 1988.

**New Mexico:** Permanently repeal the food credit; selectively reinstate the medical rebate. Fiscal 1988 = \$44.9 million.

**New York:** Reduce taxes by \$1.7 billion to be phased-in by 1991. Part of tax windfall plan.

**North Dakota:** Increase rate from 14 percent of federal tax liability to 19 percent, effective January 1988. Fiscal 1988 = \$61.5 million. Referendum to raise tax from 10.5 percent to 14 percent passed on March 18, 1987.

***Corporate Income Tax/Business***

**Indiana:** Enact several new tax credits or exemptions.

**Massachusetts:** Revise and target investment tax credit.

**Minnesota:** Reduce top rate from 12 percent to 8.9 percent, eliminate loss carrybacks, establish minimum tax, and eliminate special credits.

**Nebraska:** Change unitary formula to only sales (excludes property and employees); Fiscal 1988 loss of \$7 million.

**New Hampshire:** Allow business profits tax to decrease from 8.25 percent to 8 percent effective July 1, 1987. Retain increase in real estate transfer tax at \$3.75 per \$1,000 rather than \$250 (is scheduled to drop).

**North Dakota:** Eliminate one-half of federal tax deduction, effective January 1, 1987. Fiscal 1988-89 = \$9.1 million.

**Oklahoma:** Decrease rate from 5 percent to 4 percent. Fiscal 1988 loss of \$20 million.

**South Carolina:** Enact tax credits for business for economic development purposes.

**Washington:** Eliminate business and occupation surtax of 7 percent and 10 percent.

**West Virginia:** Delay new business tax system scheduled for July 1, 1987. Gain Fiscal 1988 = \$100 million.

***Sales Tax Changes***

**Arizona:** Decrease sales tax from 5 percent to 4 percent.

**Arkansas:** Extend sales tax to some services and other exempt items at a 2 percent rate. Extend 4 percent sales tax rate to cigarettes, tax out-of-state mail order firms and interstate phone calls.

**Florida:** Extend sales tax to most services and lower rate from 5 percent to 4.5 percent.

**Idaho:** Made temporary sales tax increase from 4 percent to 5 percent permanent. Was scheduled to expire July 1987. Fiscal 1988 = \$61 million. Passed by legislature.

Illinois: Extend sales tax to most services and lower rate from 5 percent to 4.5 percent.

Indiana: Extend sales tax to most services and lower rate from 5 percent to 4.5 percent.

Minnesota: Eliminate some tax expenditures, such as non-profits, mail order sales, cable TV, interstate phone calls.

Montana: Proposing referendum for a 3 percent sales tax that would include services for the November 1988 ballot.

North Dakota: Raised sales tax in December 1986 from 4 percent to 5 percent but may be challenged by citizen initiative; currently suspended; may place issue on ballot. Fiscal 1988-1989 = \$89.7 million. Extend sales tax to most services. Fiscal 1988-1989 = \$43.2 million. Extend sales tax to electricity sales. Fiscal 1988-1989 = \$19.9 million.

Oklahoma: Extend sales tax to most services and lower rate from 3.25 percent to 3 percent. Fiscal 1988 = \$140 million.

South Dakota: Raised sales tax from 4 percent to 5 percent for one year, effective May 1987. Fiscal 1988 = \$40 million. Repealed sales tax exemption for cigarettes. Passed by legislature.

Texas: Extend sales tax to most services and extend temporary sales tax increase of 5.25 percent for two years. Was scheduled to decrease to 4 1/8 percent effective September 1987.

Utah: Raised sales tax from 4.625 percent to 5.125 percent. Fiscal 1988 = \$60 million. Passed legislature and signed into law.

Washington: Extend sales tax to most services and lower rate from 6.5 percent to 6 percent.

#### *Cigarette Tax*

District of Columbia: 13 cents to 17 cents per pack. Effective April 1987. Passed by Council.

Idaho: 9 cents to 18 cents per pack.

Indiana: 10.5 cents to 15 cents per pack.

Iowa: 26 cents to 36 cents per pack.

Minnesota: 23 cents to 38 cents per pack.

Nebraska: 23 cents to 27 cents per pack. Passed legislature.

North Dakota: 18 cents to 24 cents per pack. Passed by legislature. Effective July 1987.

Ohio: 14 cents to 19 cents per pack. Fiscal Year 1988 = \$50 million.

South Dakota: 23 cents to 28 cents per pack.

Utah: 12 cents to 23 cents per pack. Fiscal 1988 = \$7 million. Passed legislature.

#### *Gasoline*

Alaska: 8 cents to 16 cents per gallon.

Illinois: Increase from 13 cents to 22.5 cents per gallon over 5 years.

Iowa: 4 cents tax increase over two years; 2 cents per year. Gasoline now 16 cents per gallon, diesel now 18.5 cents.

Indiana: 14 cents to 19 cents per gallon.

Kansas: 11 cents to 16 cents per gallon and diesel from 13 cents to 18 cents per gallon.



Maryland: 13.5 to 18.5 cents per gallon. Fiscal 1988 = \$117 million.

Mississippi: 9 cents to 18 cents per gallon by 1989. Also levy sales tax on gasoline. Passed legislature and overrode governor's veto.

Missouri: Referendum on April 7 to increase from 7 cents to 11 cents and increase registration fees.

Montana: Gasoline and diesel tax increase 17 cents to 20 cents per gallon.

New Jersey: 8 to 13 cents per gallon. Fiscal 1988 = \$195 million.

New Mexico: 11 to 16 cents per gallon. Fiscal 1988 = \$44.7 million.

North Dakota: 13 to 17 cents per gallon.

Oklahoma: 10 to 14 cents per gallon, effective March 1987. Fiscal 1988 = \$126 million. Passed legislature.

Texas: Scheduled to decrease from 15 to 10 cents on August 31, 1987; extend for 2 more years.

Utah: 14 to 19 cents per gallon. Fiscal 1988 = \$40 million. Passed legislature.

Wisconsin: Increase gasoline tax 2 cents. Now 17.5 cents; scheduled to increase to 18.4 cents April 1988 and would then increase to 20.4 cents April 1988.

#### ***Miscellaneous Taxes***

Alaska: Maintain severance tax current rates; scheduled to drop in July = \$125 million.

Arkansas: Increase insurance premium tax = \$4.5 million. Increase natural gas severance tax, \$4 million: Tax amnesty, \$2 million. Tax light wine and light beer at full rate.

Florida: Increase insurance premium tax.

Indiana: Possible lottery referendum on 1988 ballot.

Kansas: Increase exemption for oil severance taxes, Fiscal 1988 lose \$1.7 million.

Louisiana: Decrease homestead exemption.

Maryland: Increase registration fees 25 percent = \$26 million in Fiscal Year 1988.

Michigan: Expand property tax circuitbreaker.

Minnesota: Property tax - reduce classes from 68 to 5. Repeal renters credit. Extend insurance premium tax to non-profit insurers.

Montana: Decrease coal severance tax from 30 percent to 25 percent as of July 1, 1988 and to 20 percent in July 1, 1990.

Nevada: Top bracket from 5.75 percent to 6 percent on large casinos gross receipts gaming taxes = \$8 million first year. Maintain current insurance premium tax rates at 3 percent.

New Jersey: Increase realty transfer tax and use funds for environmental project. Repeal property tax credit and use for local governments.

New Mexico: Increase vehicle registration fees.

North Dakota: Decrease severance tax rates on oil and coal, Fiscal 1988-1989. Lose \$16.3 million. Increase insurance premium tax effective January 1, 1987 = \$5.5 million, biennium 1987-1989. Increase gaming tax to 2 percent of gross receipts. Citizen initiative to alter constitution for lottery.

**Ohio:** Tax interstate phone calls with 4.75 percent gross receipts = \$50 million. Repeal sales tax exemption for aviation fuel = \$5 million. Change part-year resident deduction to credit = \$8 million. Repeal home improvements personal income credit = \$10 million. Change method of taxing stockbrokers = \$5 million. New tax enforcement programs = \$33.8 million. Tax amnesty = \$20 million.

**Oregon:** Adopt tax amnesty program.

**Rhode Island:** Decrease unemployment taxes.

**South Carolina:** Decrease fuel tax on airlines.

**Utah:** Increase motor vehicle fees = \$7 million. Decrease property tax from 21.28 mills to 21 mills - lose \$3 million.

**Virginia:** Freeze scheduled public utility rate reductions, \$23.7 million in Fiscal 1988. Increase individual estimated payment percentages from 80 percent to 90 percent = \$7.6 million. Lottery on ballot.

**West Virginia:** Enact new payroll tax to pay off unemployment taxes owed the federal government.

**Wisconsin:** Four year phase-out of inheritance tax.

Appendix Table A-9  
FISCAL 1987 REVENUE COLLECTIONS COMPARED TO REVENUE PROJECTIONS  
USED IN FORMULATING BUDGET  
(as of February 1987)

| State and Region | Total Revenues | Sales Taxes | Individual Income Tax | Business Tax |
|------------------|----------------|-------------|-----------------------|--------------|
| New England      |                |             |                       |              |
| Connecticut      | A              | A           | --                    | A            |
| Maine            | A              | A           | A                     | A            |
| Massachusetts    | B              | B           | A                     | B            |
| New Hampshire    | A              | --          | --                    | A            |
| Rhode Island     | A              | A           | A                     | A            |
| Vermont          | A              | A           | A                     | A            |
| Mideast          |                |             |                       |              |
| Delaware         | A              | --          | A                     | A            |
| Maryland         | A              | A           | T                     | B            |
| New Jersey       | A              | A           | A                     | B            |
| New York         | B              | A           | B                     | T            |
| Pennsylvania     | A              | A           | A                     | A            |
| Great Lakes      |                |             |                       |              |
| Illinois         | T              | T           | T                     | T            |
| Indiana          | B              | B           | B                     | B            |
| Michigan         | T              | T           | T                     | T            |
| Ohio             | B              | A           | B                     | T            |
| Wisconsin        | B              | T           | B                     | B            |
| Plains           |                |             |                       |              |
| Iowa             | A              | A           | B                     | A            |
| Kansas           | B              | B           | B                     | B            |
| Minnesota        | B              | B           | B                     | A            |
| Missouri         | B              | B           | T                     | T            |
| Nebraska         | A              | A           | A                     | A            |
| North Dakota     | B              | B           | B                     | A            |
| South Dakota     | T              | B           | --                    | --           |
| Southeast        |                |             |                       |              |
| Alabama          | B              | B           | B                     | B            |
| Arkansas         | B              | B           | T                     | B            |
| Florida          | B              | A           | --                    | B            |
| Georgia          | T              | T           | T                     | T            |
| Kentucky         | B              | B           | B                     | B            |
| Louisiana        | B              | B           | B                     | B            |
| Mississippi      | A              | B           | A                     | A            |
| North Carolina   | T              | T           | T                     | T            |
| South Carolina   | B              | T           | T                     | B            |
| Tennessee        | T              | T           | --                    | T            |
| Virginia         | T              | B           | T                     | A            |
| West Virginia    | B              | T           | T                     | B            |
| Southwest        |                |             |                       |              |
| Arizona          | B              | B           | B                     | B            |
| New Mexico       | T              | T           | T                     | A            |
| Oklahoma         | B              | B           | n.a.                  | --           |
| Texas            | B              |             | --                    |              |
| Rocky Mountain   |                |             |                       |              |
| Colorado         | B              | B           | B                     | B            |
| Idaho            | B              | B           | B                     | B            |
| Montana          | B              | --          | B                     | B            |
| Utah             | B              | B           | B                     | B            |
| Wyoming          | B              | B           | --                    | --           |
| Far West         |                |             |                       |              |
| California       | B              | B           | T                     | B            |
| Nevada           | B              | A           | --                    | --           |
| Oregon           | A              | --          | A                     | A            |
| Washington       | B              | --          | --                    | --           |
| Alaska           | B              | n.a.        | --                    | --           |
| Hawaii           | A              | A           | B                     | A            |

**Key:**

T = revenue collections on target.  
A = revenue collections above original projections.  
B = revenue collections below original projections.

Appendix Table A-10.  
FISCAL 1988 STATE EMPLOYEE PROPOSED COMPENSATION PACKAGE\*

| State and Region      | Across the Board | Merit    | Other   | Notes   |
|-----------------------|------------------|----------|---------|---|
| <b>New England</b>    |                  |          |         |   |
| Connecticut           | 5.0%             | 2.0%     | 1.7%    | Employee negotiations.<br>"Other" step increase for about 45% of workforce. Merit program begins this year.                   |
| Maine                 | n.a.             |          | 3.8-7.8 |   |
| Massachusetts         | 4.0              |          |         |   |
| New Hampshire         | n.a.             |          |         | Employee negotiations.  |
| Rhode Island          | 5.5              | 0.0      |         |   |
| Vermont               | 3.0              | 0.1      | 3.6     |   |
| <b>Mideast</b>        |                  |          |         |   |
| Delaware              | 3.0              |          | 5.0     | "Other" increase for approximately 2/3s of employees who are below mid-point of salary range. Effective January 1, 1988.      |
| Maryland              | 2.5              |          | 2.0     | "Other" increase for grade restructuring.   |
| New Jersey            | 4.5              |          | 3.0     | General increase effective October 1987.  |
| New York              | 5.0-6.0          | 1.5-1.75 |         | Varies by bargaining unit.  |
| Pennsylvania          | 3.5              |          |         | Those not at maximum step will get 4.5 percent annual increment.  |
| <b>Great Lakes</b>    |                  |          |         |   |
| Illinois              | 4.5              | 6.0      | 1.5     | "Other" increase represents step increase. Union will receive 4.5 percent combined COLA, plus step increase.                  |
| Indiana               | n.a.             |          |         | Possible 2 percent general increase is being discussed.   |
| Michigan              | 3.0-3.5          |          |         | Varies by bargaining unit.  |
| Ohio                  | 4.0-5.0          |          |         | Varies by bargaining unit.  |
| Wisconsin             | 2.0              |          |         | Distribution between ATB and merit unclear yet.   |
| <b>Plains</b>         |                  |          |         |   |
| Iowa                  | n.a.             |          |         | Employee negotiations pending.  |
| Kansas                | 1.5              |          | 1.6     |   |
| Minnesota             | 2.5              |          |         |   |
| Missouri              | 2.0              | 0.5      |         |   |
| Nebraska              | 0.0              | 3.0      | 0.0     |   |
| North Dakota          | 0.0              | 0.0      | 0.0     |   |
| South Dakota          |                  |          | 3.0     | A 2 percent and \$50 increase is proposed for Fiscal 1989.  |
|                       |                  |          |         | Increase depends on employee's position in paygrade and performance. Separate component related to longevity.                 |
| <b>Southeast</b>      |                  |          |         |   |
| Alabama               |                  | 5.0      |         | Merit (anniversary) raises based on evaluation of employee performance. Only 60 percent of workforce is eligible.             |
| Arkansas              | 0.0              | 0.0      | 0.0     |   |
| Florida               | n.a.             |          |         | Employee negotiations pending.  |
| Georgia               | 2.5              | 4.5      |         |   |
| Kentucky              | 5.0              |          |         | A merit pool of funding is provided for in the budget.  |
| Louisiana             | 0.0              | 1.2      | 0.0     | Merit increase usually apply to first 10 years of employment.   |
| Mississippi           | 0.0              | 0.0      | 0.0     |   |
| North Carolina        | n.a.             |          | 4.5     | Proposal pending.   |
| South Carolina        | 3.0              |          |         | Increase effective mid-fiscal year.   |
| Tennessee             | 4.0              |          |         | Implementation will be determined by legislatures.  |
| Virginia              | 3.52             | 1.55     |         |   |
| West Virginia         | 5.0              |          |         |   |
| <b>Southwest</b>      |                  |          |         |   |
| Arizona               | 0.0              | 0.0      | 0.0     |   |
| New Mexico            | 0.0              | 3.0      |         |   |
| Oklahoma              | 0.0              | 0.0      | 0.0     |   |
| Texas                 | 0.0              | 0.0      | 0.0     | Merit increases would come from agency budgets.   |
| <b>Rocky Mountain</b> |                  |          |         |   |
| Colorado              | 4.8              | 5.0      |         | General increase estimated pending salary survey. Merit increase eligible to all employees except those at the highest steps. |
| Idaho                 | 5.0              |          |         |   |
| Montana               | 0.0              | 0.0      | 0.0     |   |
| Utah                  | 1.5              | 3.0      |         |   |
| Wyoming               | 0.0              | 0.0      | 0.0     |   |

Appendix Table A-10  
FISCAL 1988 STATE EMPLOYEE PROPOSED COMPENSATION PACKAGE\*  
(Continued)

| State and Region | Across the Board | Merit | Other | Notes  |
|------------------|------------------|-------|-------|--|
| Far West         |                  |       |       |  |
| California       | 3.0              |       | 0.3   | General increase to begin January 1988. "Other" increase for health and dental rates. Merit increases are generally 5 percent and included in agency base budgets. |
| Nevada           | 0.0              | 2.5   | 5.0   | "Other" increase for group insurance premiums. For general increase, if revenues increase more than projected, a COLA would be granted.                            |
| Oregon           | 2.0              | 0.0   | 0.0   | Governor has proposed \$10 million for undervalued jobs.   |
| Washington       | 3.0              |       |       |  |
| Alaska           | 0.0              |       |       | State is seeking a 15 percent reduction in employee salary and benefits.   |
| Hawaii           | n.a.             |       |       | Employee negotiations pending.   |

\*\*Excludes employees of schools and other educational institutions.